

CASE STUDY

Gas and Oil Company's Migration to AWS for RISE with SAP within their Enterprise Output Management Solution

Existing print solution inadequate for migration



A multinational corporation in the oil and gas sector, reported a revenue of more than \$400 billion in 2022 and employs more than 60,000 individuals worldwide. As a Fortune 7 company, they are dedicated to enhancing operational efficiency across its global operations. In November 2021, the company made a strategic investment in the VPSX/Workplace® and MFPsecure® Pro Bundle from LRS for a global implementation, which marked the beginning of a significant transformation in their enterprise print management strategy.

Initial Implementation and Satisfaction:

During the proof of concept (PoC) phase in 2020, which lasted nine months, the gas and oil company conducted extensive testing of LRS® solutions, specifically VPSX/Workplace and MFPsecure Print/Scan. This evaluation provided them with a comprehensive understanding of the capabilities and advantages of the LRS product suite. The PoC was instrumental in building confidence and ensuring a smooth transition during contract negotiations and implementation. This positive experience led them to feel they had made the right decision to choose LRS as their enterprise output management (EOM) partner.

By late 2022, a year after the initial investment, the company recognized the need to expand its EOM solution to include SAP® printing. The company faced challenges with its current print solutions, Microsoft,

SEAL, and Macro 4, which they determined could not adequately meet their evolving print requirements, particularly with the impending migration to RISE with SAP.

Preparing for RISE with SAP Migration

As the company prepares for its migration to RISE with SAP, they have identified several limitations within their existing SAP print solutions. The current setup includes 11 SAP instances and relies on 125 Windows® print servers, SEAL (Plossys) and Macro 4 (Columbus). However, Columbus and Plossys were not compatible with S/4Hana Private Cloud.

In response, the company has initiated a comprehensive upgrade of their print solution to ensure compatibility and efficiency. They are currently testing IDB as a potential SEAL's Plossys, as they aim to eliminate reliance on WPS and VPN connections that currently facilitate most of their SAP printing operations between Houston and Dallas.

Strategic Goals

The company's strategic goal is to leverage a robust enterprise print management solution that can address a range of print needs, including secure print and scan capabilities, internet printing, and centralized management of their global print environment. The EOM solution from LRS is expected to fulfill these requirements, enabling them to streamline operations while enhancing productivity.

AT A GLANCE

The Company

A multinational corporation in the oil and gas sector, recognized as a Fortune 7 company, with more than \$400 billion in revenue and more than 60,000 employees globally.

The Industry

Oil and gas, focused on enhancing operational efficiency and transitioning to modern technology.

The Requirements

A robust enterprise output management solution to support printing from all SAP solutions, secure print and scan capabilities, internet printing, and centralized print management.

The Solution

LRS's VPSX/Workplace and MFPsecure Pro Bundle, which is being expanded to integrate with RISE with SAP, S/4HANA and replace existing, incompatible print solutions.

The Benefit

Streamlined operations, enhanced productivity, improved security, and adaptability for future technological advancements.



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The company's commitment to LRS is further underscored by their satisfaction with the initial implementation. As they migrate their SAP instances, the company plans to purchase additional VPSX/OutputManager® licenses to support their fleet of 10,000 printers, reflecting a growing reliance on LRS solutions.

Future Direction

Looking ahead, this gas and oil company aims to establish a fully integrated print environment before the migration to AWS. They envision a centralized system that mitigates existing limitations, ensuring that their print management is secure, efficient, and adaptable to future needs.

To optimize their new print environment post-implementation of VPSX/OutputManager and MFPsecure Pro Bundle, the company has expressed interest in exploring third-party management services. Currently, HCL manages part of their print environment, but they are enthusiastic to evaluate

the comprehensive managed service offerings from LRS.

Conclusion

The company's strategic investment in LRS's EOM solutions exemplifies their commitment to enhancing operational efficiency and preparing for future technological advancements. By transitioning to a modernized print management framework, they are positioning themselves to not only meet current demands but also to effectively adapt to future challenges in a rapidly evolving business landscape. This case study highlights the significance of thorough testing and partner alignment in achieving long-term operational goals, serving as a model for other organizations undertaking similar transformations.

AT A GLANCE

Why Change?

Existing print solutions were inadequate for the upcoming RISE with SAP S/4HANA migration, and could not meet evolving print requirements.

Why Now?

The impending migration to RISE with SAP S/4HANA and the need for a fully integrated print environment before the planned AWS migration.

Why LRS?

Proven satisfaction during the initial implementation phase and alignment with the company's strategic goals for operational efficiency and effective print management.

Learn more about RISE with SAP, S/4HANA Private Cloud and Enterprise Output Management integration. Visit [LRSOutputManagement.com](https://www.LRSOutputManagement.com) to learn more.



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