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09:00 - 09:05	Introductions	
09:05 - 10:05	<ul> <li>Industry trends and LRS Product Update</li> <li>VPSX/OutputManager Cloud</li> <li>VPSX updates</li> <li>MFPsecure/Print and Scan</li> </ul>	Guy Tucker & Mark Ladd
10:05 - 10:35	<ul> <li>Future Product Roadmap</li> <li>Innovate Audit Cloud</li> <li>Direct Print Cloud</li> <li>Other possibilities</li> </ul>	Guy Tucker & Mark Ladd
10:35 - 10:50	Coffee Break	
10:50 - 11:20	SAP Strategies & Documents, including Rise for SAP, BTP Connector, SAP Public Cloud and SAP Store	Chris Taylor
11:20 - 11:50	Customer Stories	Guy Tucker
11:50 - 12:20	Scan strategies	
12:30 - 13:30	Lunch	



# Introductions



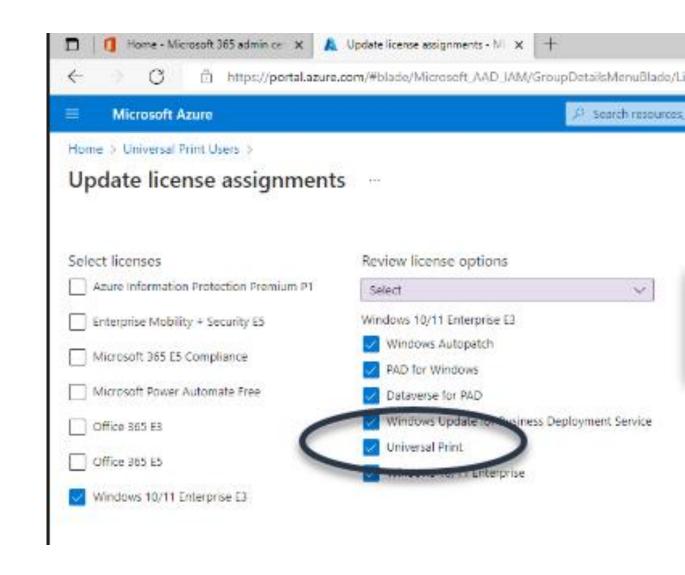
# **Industry Trends and LRS Product Update**

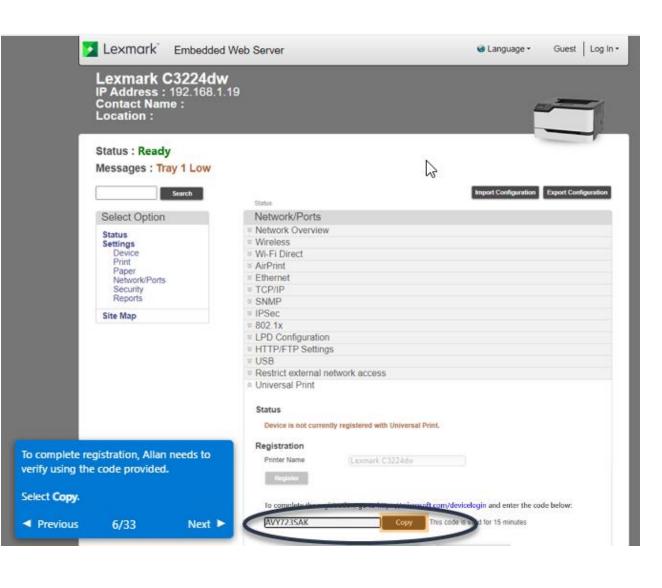
# What we are seeing in the industry?

- Office 365 enterprise licenses include Microsoft UP. What does that mean to an LRS user?
  - This appears to be a free addition for print. The prices have dropped since introduction
  - What are you seeing in your organizations?
- LRS perspective
  - What is a Microsoft UP certified printer?
  - What is a Microsoft UP print connector?
  - How does this fit with LRS printing?

# Microsoft UP vs VPSX

- All users that print via UP must have an Azure ID and be licensed for it. This can be done via individual, but the better practice is to use Security groups.
- VPSX uses whatever security that you have.
- AD/Entra/LDAP/OIDC





# Microsoft UP vs VPSX

- Printers must be registered to UP.
   This appears to be done one at a time from the device or EWS
- VPSX handles deployment.
- Printers must then be assigned to users / groups in UP

## Microsoft UP vs. VPSX

- Printers / connectors always pull from UP
- VPSX can push to devices securely or jobs can be pulled via MFPsecure Internet Print facilities
- Microsoft UP prints jobs from macOS via an app, Mobile via OneDrive, Windows 11, and from Office 365
- VPSX prints from all these places as well as applications, other operating system platforms, and really anywhere.
- UP claims no drivers, but that's not exactly true.



- Are you seeing questions around UP in your organization?
- Is Office 365 part of your daily work?



- How are you using AI?
- Do you see it in effecting the print arena?
- A few comments on LRS and Al



# **Al:** Typical LRS use cases

- Predictive maintenance for hardware (MPS vendors)
- Rules-based routing of documents (automation)
- Analysis of audit data and trends Mission Control and Azure Data Analytics
- Data Loss Detection / Prevention identification and reporting of sensitive document content (print and scan)
  - LRS can provide function to capture & view print and scan to PageCenterX and/or send text-readable PDF to customer's Al system



# Security

- Continued focus on zero trust, with increased use of 'internet only' and affiliate printing options by LRS customers
- Increase in penetration testing, compliance questionnaires (NIS2, etc) from LRS customers and partners
- Increased requirement for 'locked down' implementations

# Infrastructure strategies

- Repatriation?
- On-prem, private Cloud?
- SaaS
- Hybrid model

Containers



# Requests for REST API

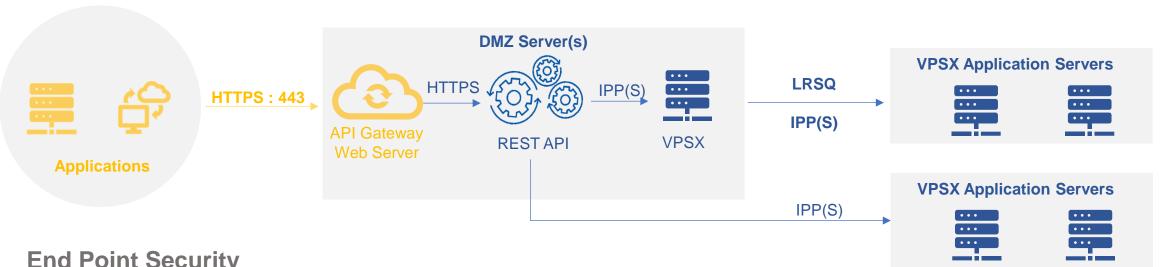
- 1. Simple method to submit print jobs and query job status
- 2. Install nothing on the remote client
  - Avoid administration to install / maintain LRSQ, Java API or IPP API on application server
  - Azure Functions use-case no DLLs can be installed
  - Customer developed IPP client too complex

#### 3. Secure

- User Authentication
- Encryption over network
- User inclusion / exclusion lists?
- File Type inclusion / exclusion lists?
- 4. Application Printing only
  - Use PPM or LRS Print App for user printing functions
  - Requires VPSX/Enterprise license for push print queues

#### **Customer Security**

#### Assumed Authorised traffic



#### **End Point Security**

Controlled by API Gateway/Web Server by Customer

#### Options include

- Certificates
- · OIDC
- Windows Auth
- Basic
- API Key
- None!

#### SubmitJob - POST

#### Body

```
"owner": "me@mydomain.com",
"fileName": "Interesting Test Print",
"vpsxPrinter": "ipp://simpleprint.mydomain.com:631/PRT001",
"printData": "SW50ZXJlc3RpbmcgVGVzdCBQcmludA==",
"jobAttributes":{"userData01": "some userdata","userData02": "another value"}
```

Parameter	Туре	Description				
<b>Owner</b> String		Required owner of the print job				
fileName String		Document Name				
<b>vpsxPrinter</b> String		Uri of the desired VPSX Printer				
<b>printData</b> String		Base64 encoded print data				
jobAttributes JSON[]		JSON object of additional job attributes (optional)				

#### SubmitJob - POST

#### Additional Job Attributes

Class FormDef

Classification Hold

Color JobName

Copies PageDef

Delegate PageSize

Duplex Title

Form UserData01..16

**Format** 

#### SubmitJob - POST

#### JSON Response

```
"accepted": true,
"vpsxSpoolRef": "ipp://simpleprint.mydomain.com:631/PRT001/928968",
"globalID": "e15ac142-53f1-491b-aa11-7fc4feb12fcf",
"errorMsg": ""
 "accepted": false,
 "vpsxSpoolRef": "",
 "globalID": "",
 "errorMsg": "Printer FW-EMEAh is not defined"
 "accepted": false,
 "vpsxSpoolRef": "",
 "globalID": "",
 "errorMsg": "The input is not a valid Base-64 string"
```

#### JobStatus - Get

#### Get Request

https://<servername>/<AppFolder>/JobStatus?VPSXSpoolRef=<spoolref> &GlobalID=<global ID>

#### Response

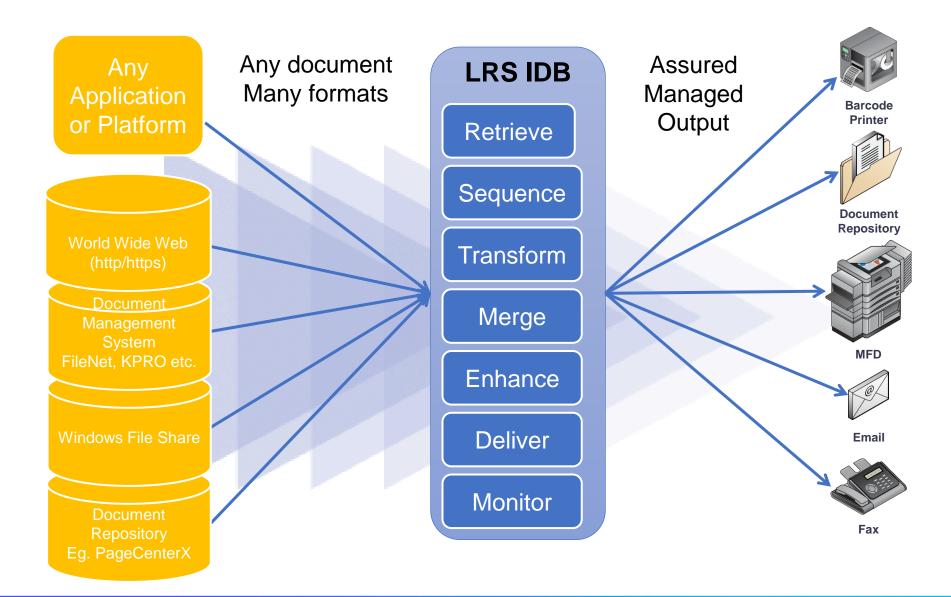
```
"owner": "submitterName@mydomain.com",
"fileName": "Test Print",
"jobStatus": "Held",
"created": "23:30:29 May/06/2024",
"printed": "N/A",
"error": ""
```

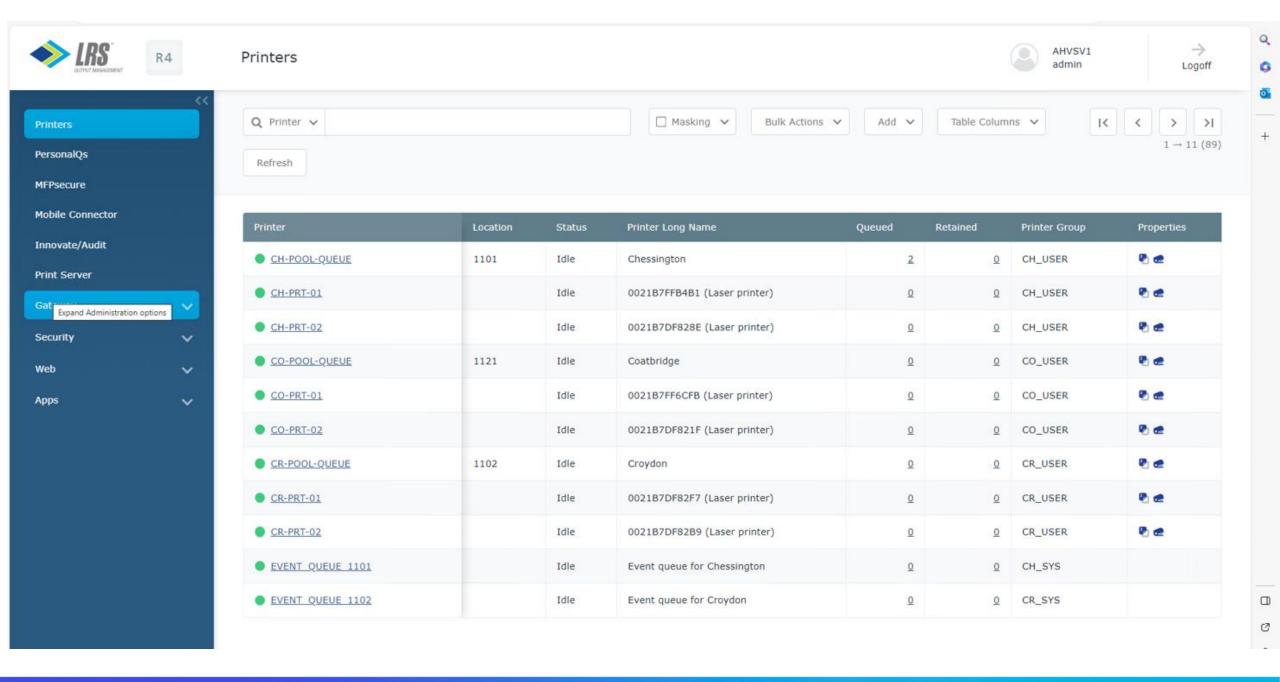
# **Document Bundling**

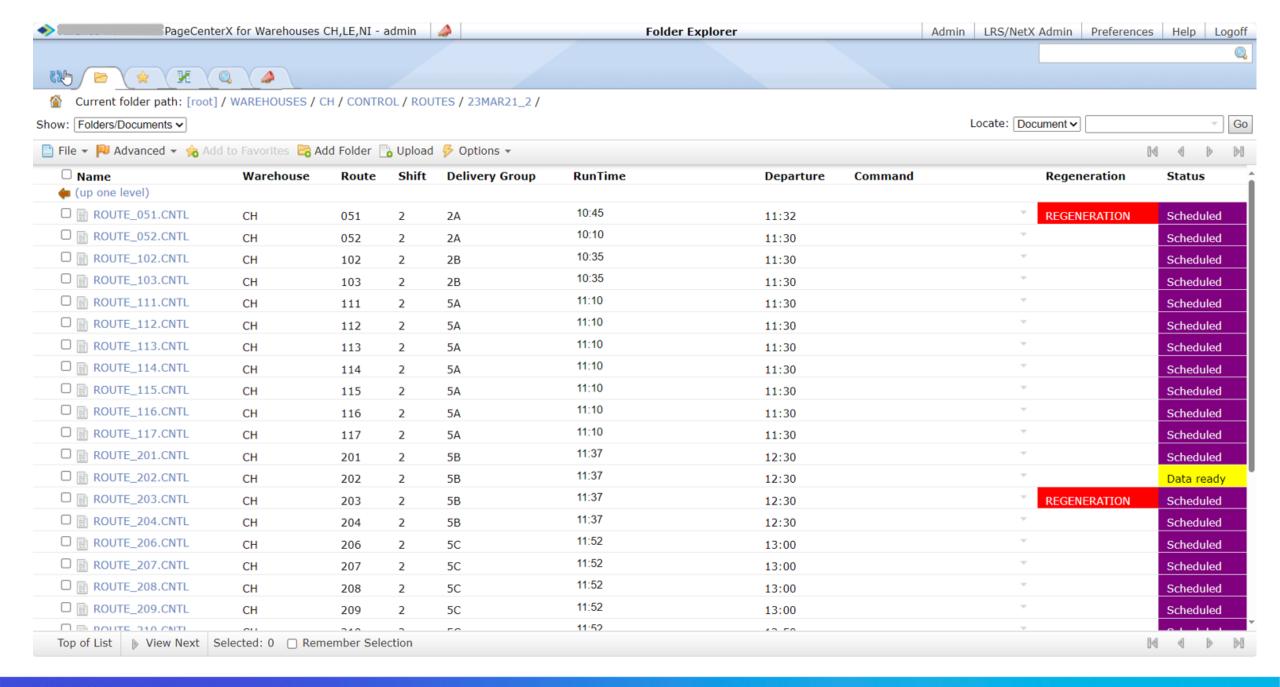
- Many examples this year: healthcare, logistics, retail, etc
- Solutions based on either LRS
   Intelligent Document Bundling or
   Customer Scripts
   (professional services)

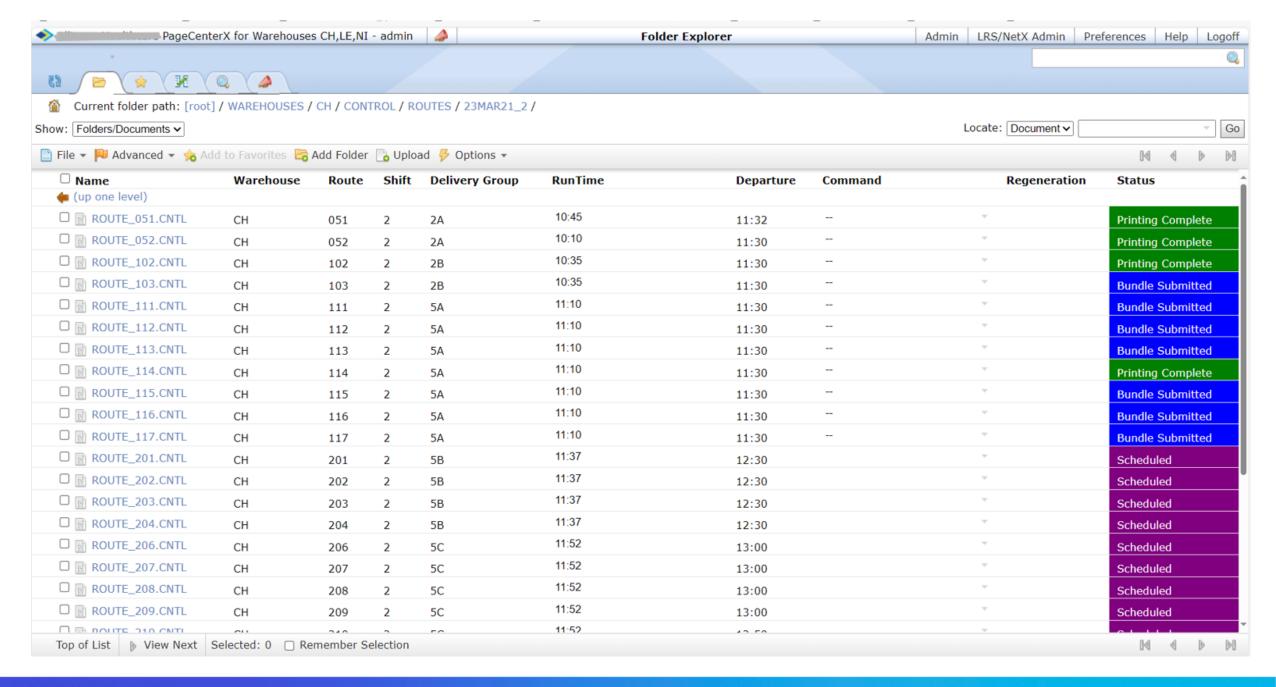


# LRS Intelligent Document Bundling









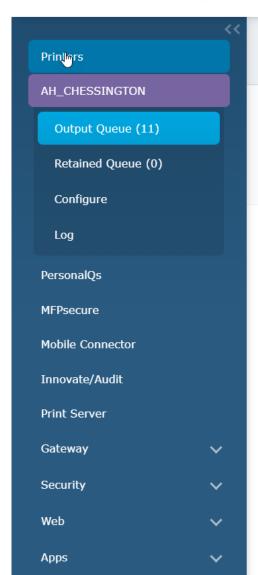


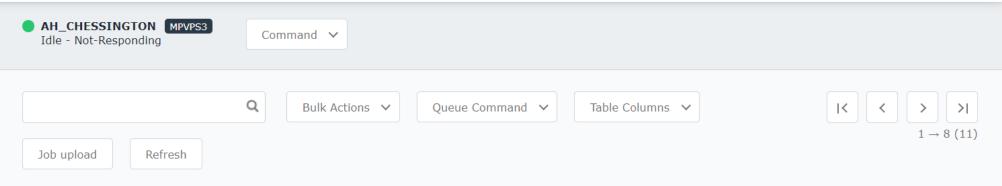
R4

#### Output Queue



→ Logoff





Spool ID 5	Bytes 💠	Copies \$	Creation Time \$	Data Type 🕏	Pages 💠	Filename	Job Status	Origin \$	Title
00106726	251150	1	2024/01/23 16:04:25	PCL	122	(CH) Bundled route 052	Held	API	Deliver
00106727	413787	1	2024/01/23 16:05:47	PCL	199	(CH) Bundled route 051	Held	API	Deliver
00106729	85956	1	2024/01/23 16:06:20	PCL	46	(CH) Bundled route 102	Held	API	Deliver
00106731	90341	1	2024/01/23 16:06:40	PCL	50	(CH) Bundled route 114	Held	API	Deliver
00106733	59797	1	2024/01/23 16:06:55	PCL	33	(CH) Bundled route 103	Held	API	Deliver
00106736	101325	1	2024/01/23 16:06:58	PCL	56	(CH) Bundled route 111	Held	API	Deliver
00106738	114425	1	2024/01/23 16:07:02	PCL	58	(CH) Bundled route 112	Held	API	Deliver
00106739	94116	1	2024/01/23 16:07:05	PCL	52	(CH) Bundled route 115	Held	API	Deliver



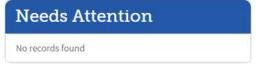












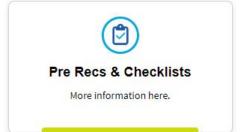
## **Service Now**

# LRS Knowledge Base

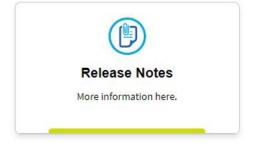
Find the answers you need when you need them

Search (minimum 3 characters)

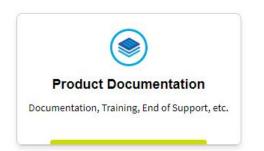
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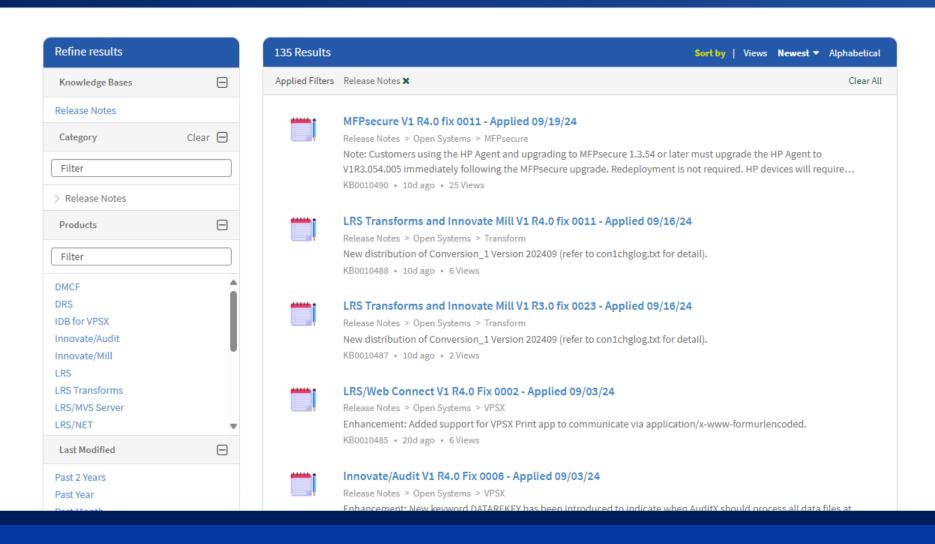






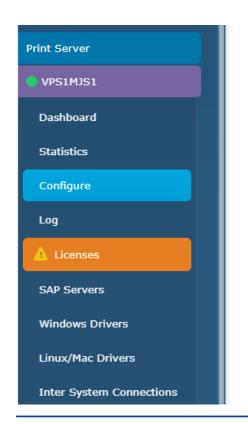


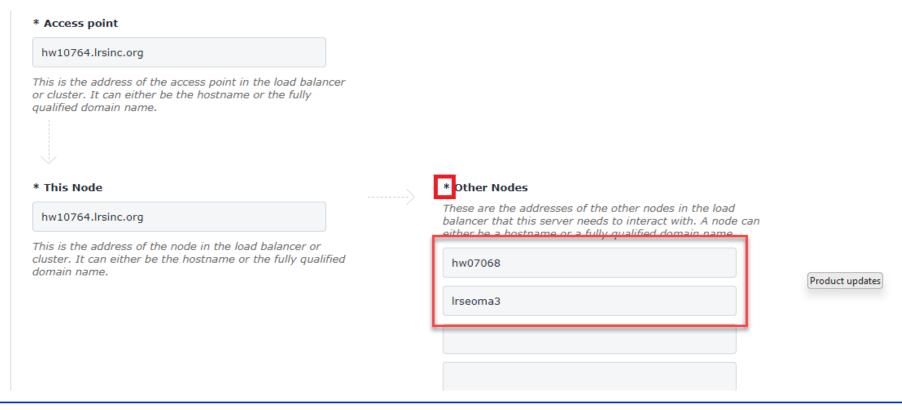
# **Service Now**



### **Service Now**

# **Product updates - VPSX**





#### **HA / Parallel processing Awareness**

Clients like PPM and the VPSX Print App can retrieve job information across all VPSX nodes Today

# **Product Updates - VPSX**

# Options nly detect data type of binary files nore spool file separator attribute o not pass events to external command rocess FORMAT attribute for all jobs nore PageCopies attribute in PCL6 Send jobs regardless of device status Do not increment retry interval Disable remote print server status feedback Do not process jobs until all printers are active Treat all document delivery errors as retryable conditions

Job retries are enhanced

# **Product Updates - VPSX**

\* This Node

\* This Node

\* Other Nodes

These are the addresses of the other nodes in the load balancer that this server needs to interact with. A node can either be a hostname or a fully qualified domain name.

Process jobs from all nodes

A static list of five other VPSX nodes was allowed before. That list has h

A static list of five other VPSX nodes was allowed before. That list has been increased to 10, and the UI allows for addition of these without the static list.

Add

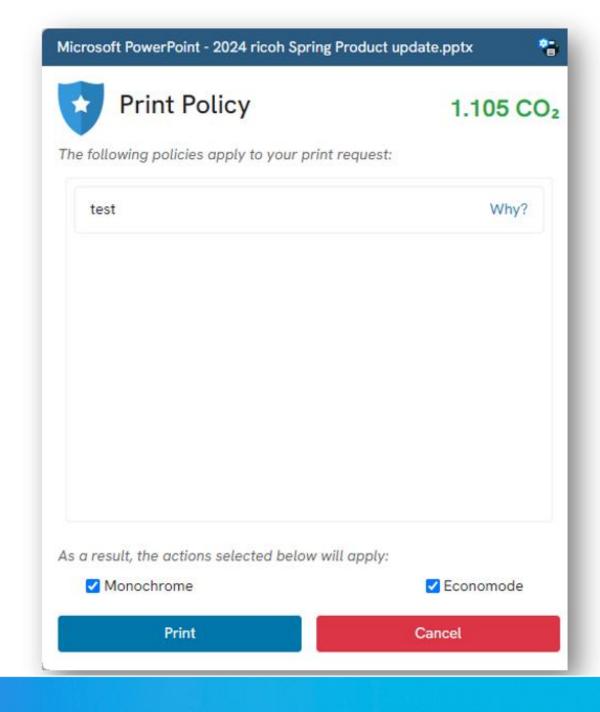
Remove

domain name.

cluster. It can either be the hostname or the fully qualified

# Product Updates - PPM

- Added support for Windows ARM64 platform
  - Note Drivers are not necessarily ARM compatible
    - VPSX differentiation?
- Added a CO<sub>2</sub> based cost enhancement to the Policy enforcement
- More control over printer naming in PPM



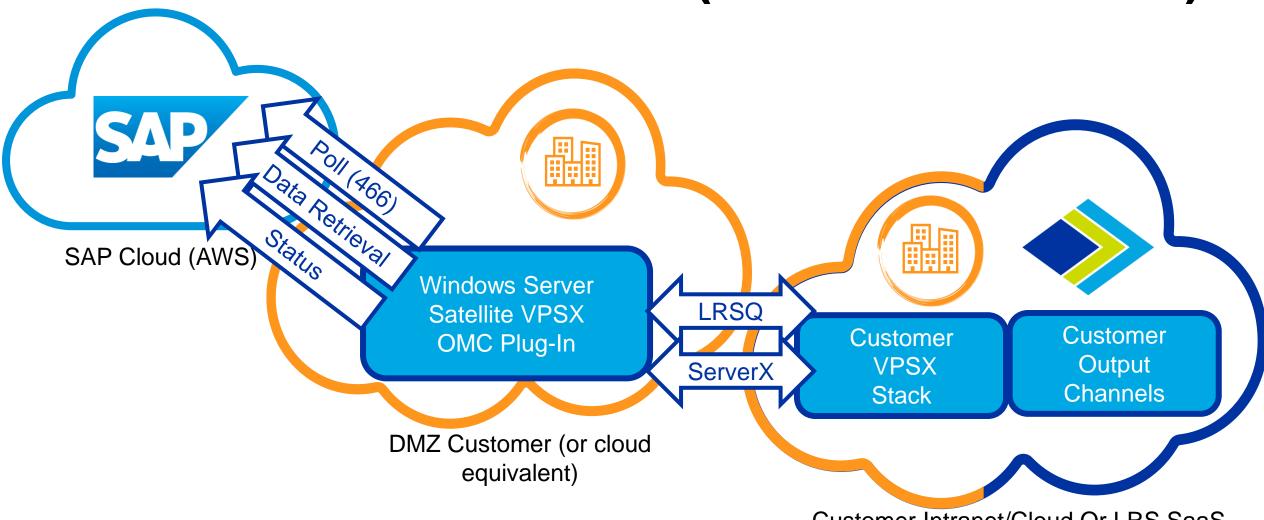
# **Product Updates - MFPsecure**

- Improved device-based accounting dependability
- Added Internet only print and scan to Konica Minolta agent
- Added support for MFP authentication code expiration
  - This required updates in PPM and LRS/Gateway
- Added support for advanced printer options at release time (force mono/duplex) for Ricoh agent
  - This allows for making changes at the device

# VPSX/OutputManager Cloud

- We have long had VPSX/OutputManager
- We now have VPSX/OutputManager Cloud as well

# BTP-PRINT-OMS - S/4HC-PUB-PRINT-OMS ACCESS METHOD Q (S/4HC-PRINT-OMS)



Customer Intranet/Cloud Or LRS SaaS

# **Product Updates - MFPsecure**

- Updated the Scan UI to make functions available from the main VPSX UI
- Most functions are included with more being added with each release
  - Profiles
  - Previews
- A few are not
  - Bates stamping

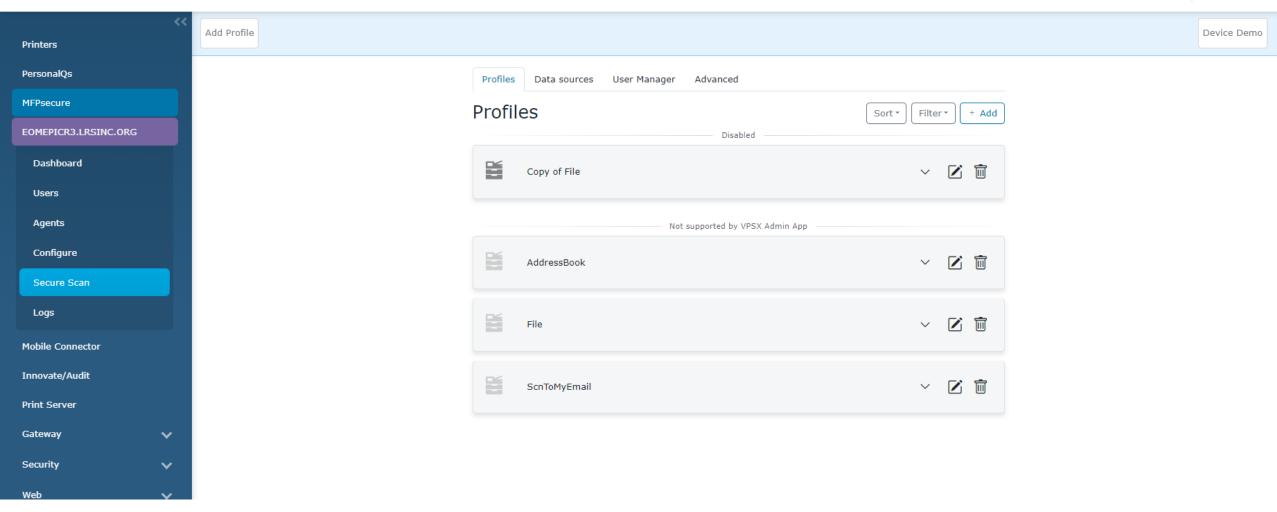


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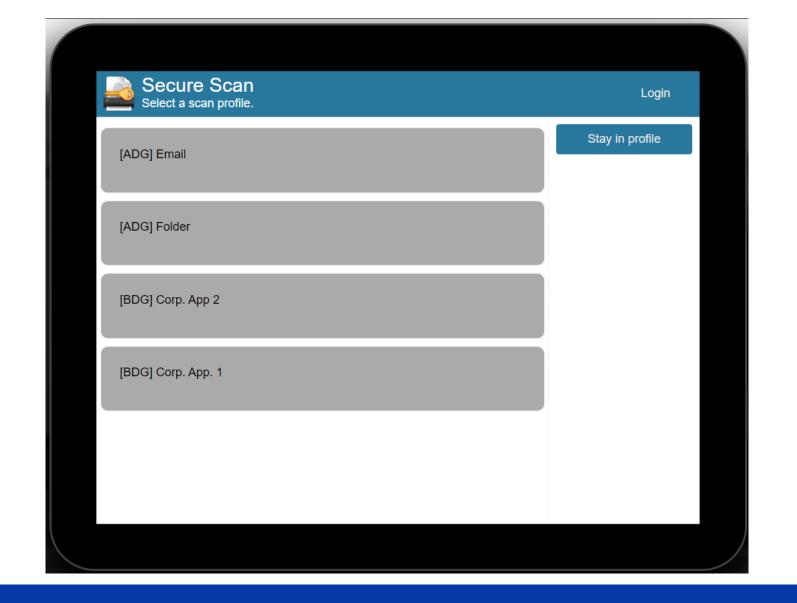
#### Secure Scan Admin







## **Product Updates - MFPsecure**



### Scan UI

### Cool new things in the UI

- Ability to test functions directly from the web interface
- Page segmentation for enhanced document analysis
- Option to only show profiles to non-logged in users

## Things not in the new UI

- Input Types currently not in UI
  - Built In List Fields
  - SharePoint Managed Metadata
  - Advanced Folder Search
- Processing Types currently not in UI
  - Zonal OCR
  - Bates Stamping
  - Watermarking
  - Page Numbering

## **SharePoint Delegate Permission Req**

To use Delegated Permissions for Secure Scan the following additional requirements need to be met:

- Must be running the below versions or newer
  - Secure Scan 14.8 or newer
  - Gateway V1R4.0.005 or newer
- Must be using LRS/Gateway as the authentication mechanism
- Clients/Service accounts must opt-in using Personal Print Manager (PPM)
- Data Source is created in Web Interface under Gateway and not the Secure Scan UI

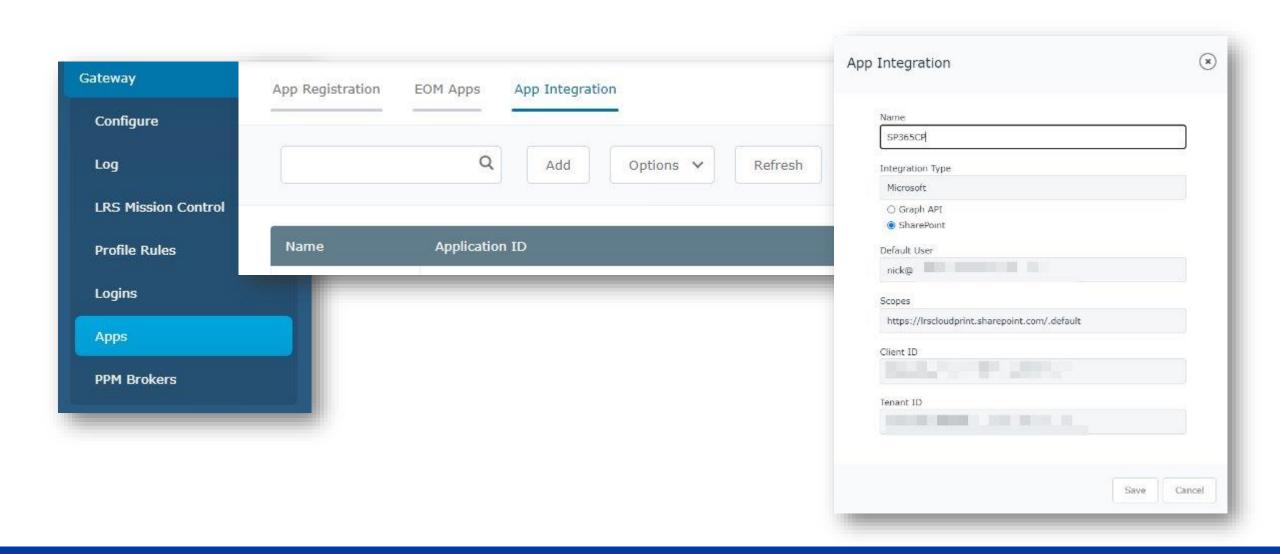
### **Azure App Permissions**

Graph API Permissions Required

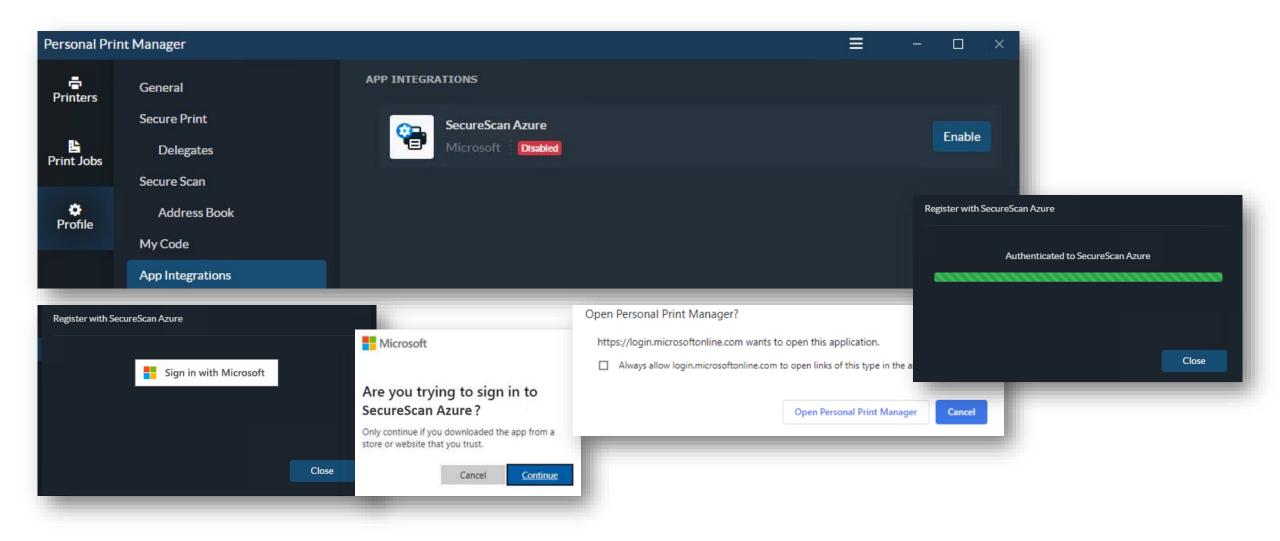
- User.Read
- Group.Read.All

SharePoint API Permissions Required

- AllSites.FullControl
- Sites.Search.All
- TermStore.Read.All



# **Adding the App to Gateway**



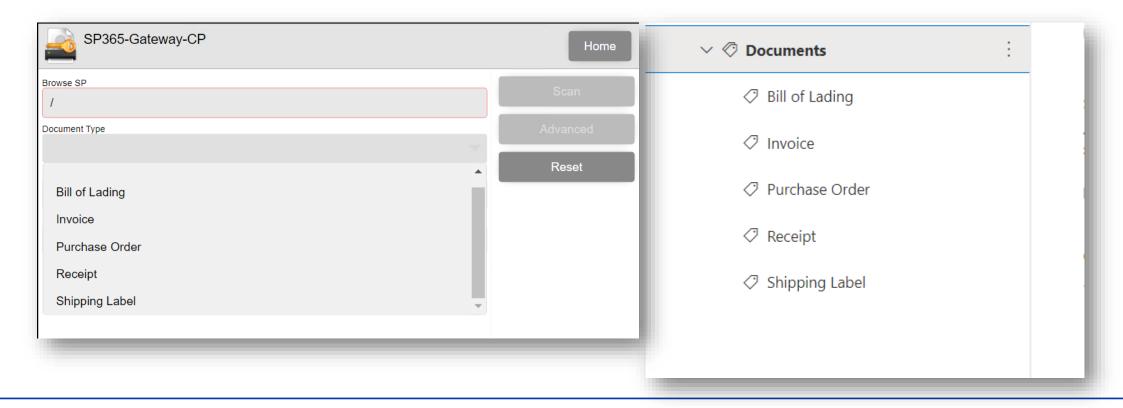
### **End User Authorization - PPM**

# Input - SharePoint Folder Selection

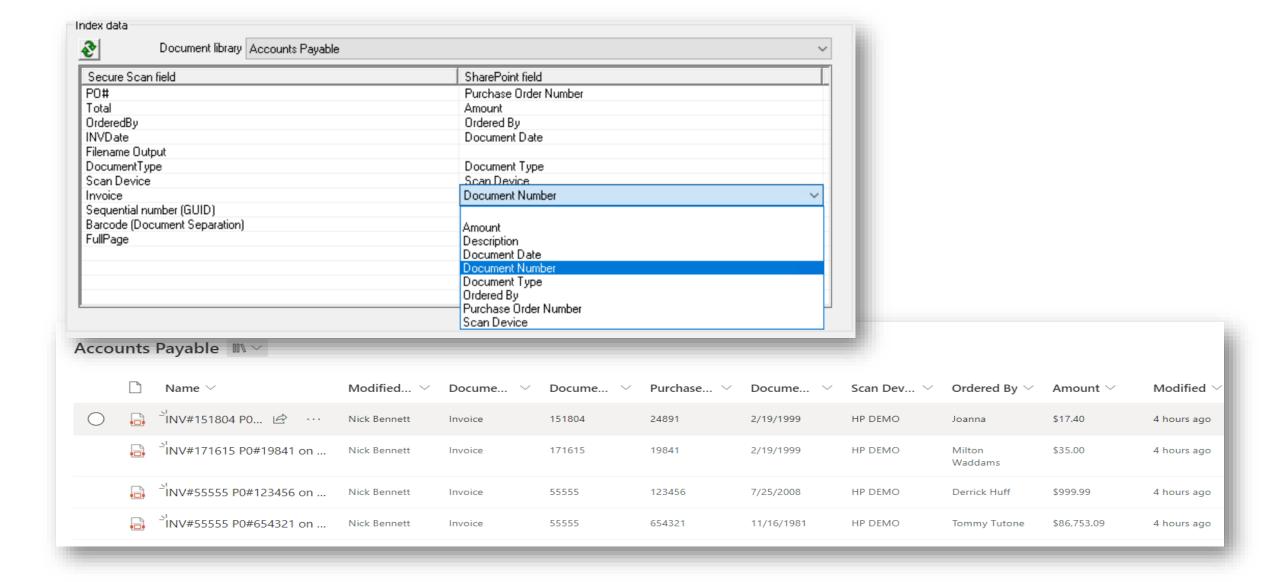
Folder Selection		
Connection	SP365CP	✓  Check permission
Site	https://t.sharepoint.com/sites/SecureScan/	v
Library	Documents	¥
Root	/	
☑ Use logged on use	er er	

Usage – Used to allow the end-user at the device to browse and scan from the device. When enabled it will automatically configure the SharePoint Output field to match.

# Input - SharePoint Managed Metadata



Usage – Allows the user to select from list of entries pulled directly from SharePoint's Termset. Requirements – SharePoint Folder Selection must be enabled, and the SharePoint Site must have a managed metadata field configured.



# Output – SharePoint Metadata Mapping

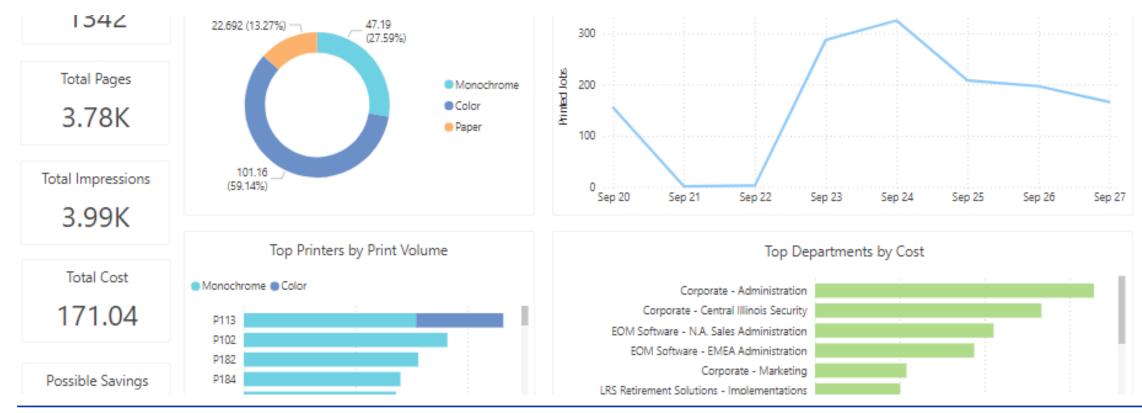


# **Futures**

### **Innovate Audit Cloud**

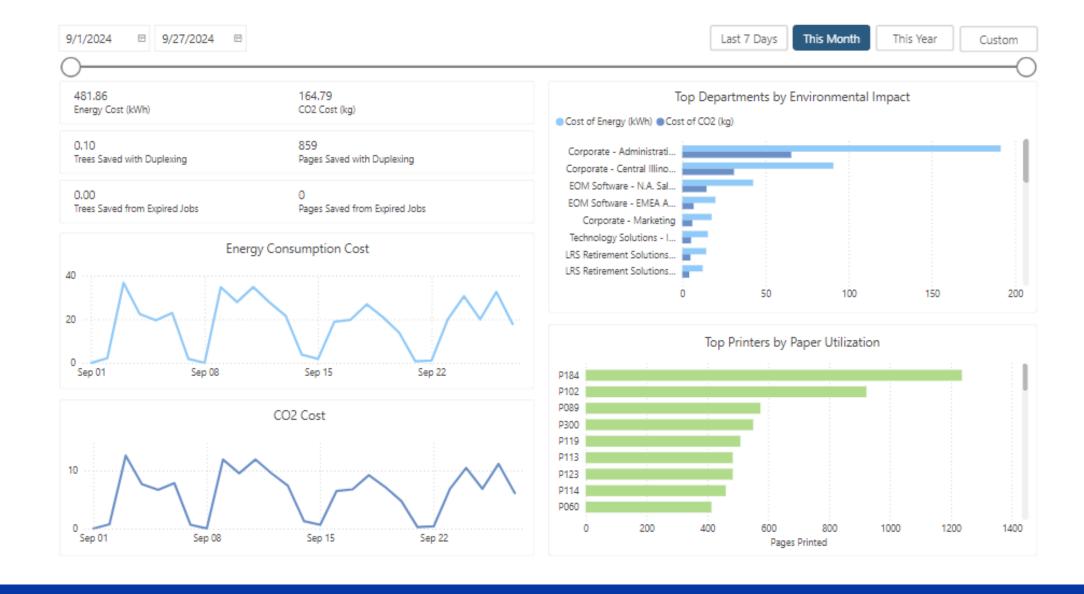
- Innovate Audit What is the cost to print?
  - Requires SQL Server
  - Included with the cost of many LRS products
  - Requires setup and ongoing DBA support
  - Updates done by the admin
- Innovate Audit Cloud What is the cost to print?
  - Data is moved to Mission Control
  - Cost is based on usage / storage
  - SaaS So updates are done automatically
- Both will continue to be supported and enhanced by LRS

# Reporting in the Cloud

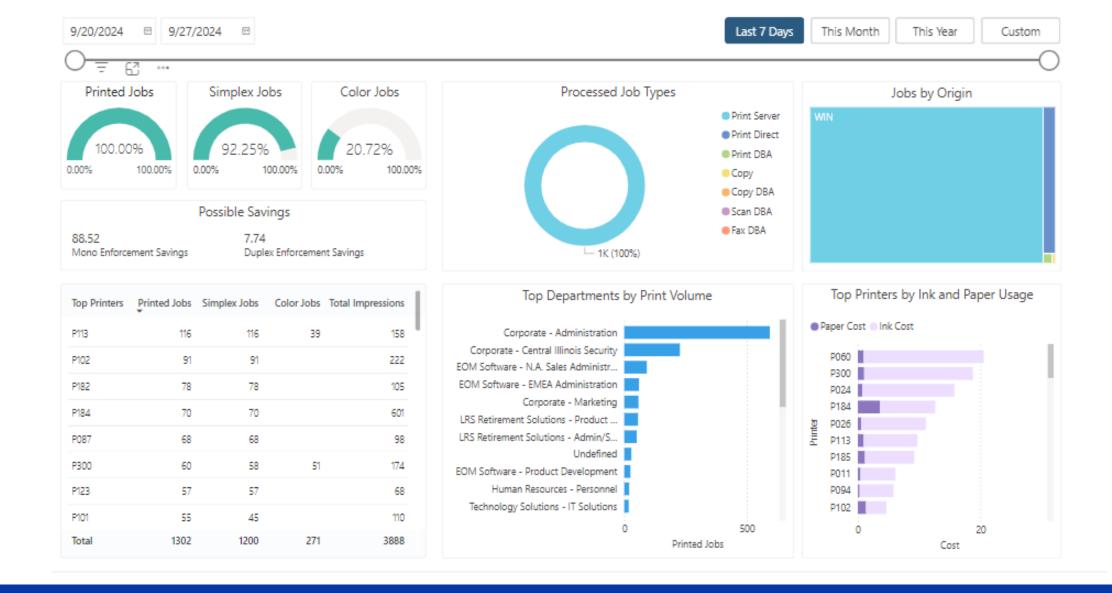


Driven by Power BI

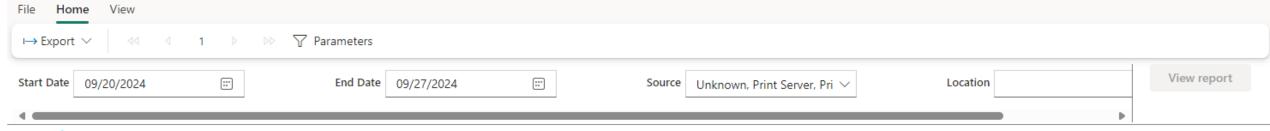
Some new dashboarding not currently in the onsite version Custom reports must be done by LRS



### **Innovate Audit Cloud**



### **Print Volume**





#### Location Summary

All Jobs: 1000 Impressions: 2638 Pages: 2479 Cost: \$109.68

Sources: Unknown, Print Server, Print Direct, Print - DBA, Copy, Copy - DBA, Scan, Scan - DBA, Fax - DBA, Other

Location	Mono	Color	Total	Pages	Job Cost
United Kingdom/Gloucestershire/Cheltenham	27	77	104	102	\$10.26
United States/Illinois/Springfield/Building 5/Level 0	0	14	14	14	\$1.76
United States/Illinois/Springfield/Building 5/Level 1	1	0	1	1	\$0.02
United States/Illinois/Springfield/Building 5/Level 2	1019	95	1114	1054	\$33.01
United States/Illinois/Springfield/Building 6/Level 0	481	47	528	525	\$16.01
United States/Illinois/Springfield/Building 6/Level 2	7	2	9	9	\$0.40
United States/Illinois/Springfield/Building 7	184	103	287	242	\$16.57
United States/Illinois/Springfield/Building 9/Level 3	42	60	102	102	\$8.44
United States/Illinois/Springfield/Building 9/Level 4	351	128	479	430	\$23.21

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## Many reports the same as onsite

### **Innovate Audit**

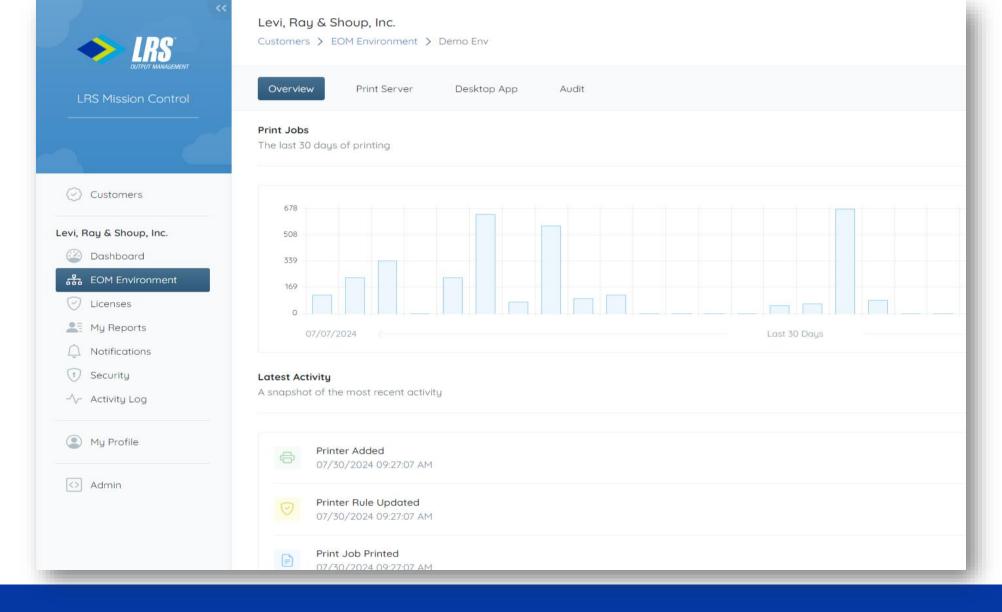
- We have added some to the new Cloud offering soon to be released
- But in the end, we continue to support both onsite and Cloud
  - That is our philosophy as a whole To run your environment where and how you want.

### **Direct Print SaaS**

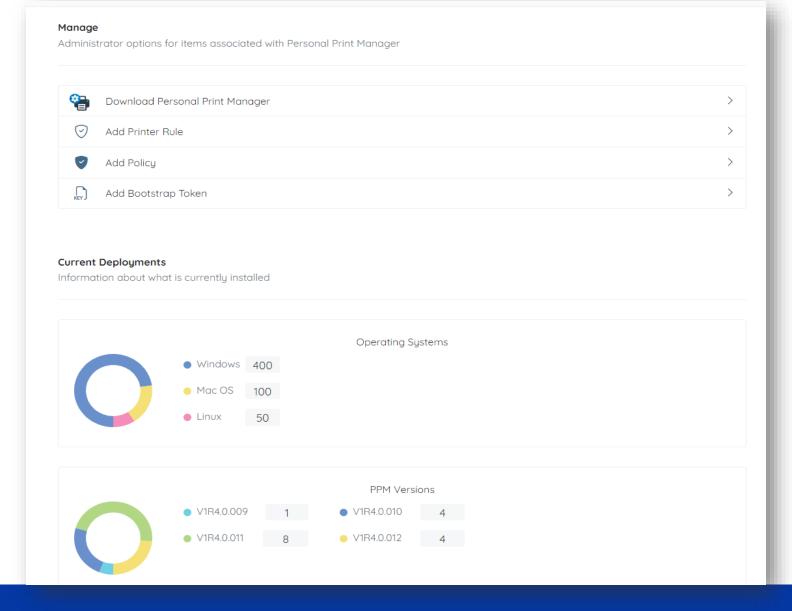
- Coming later this calendar year or early next year
- Again, a parallel offering. Direct Print will continue to be enhanced in the current onsite / Private cloud offering
- SaaS is strictly an option to those that see this as a benefit

#### The basic idea

- We have had requests for a serverless environment no VPSX anywhere
- This is a response to this.
- PPM remains the client, but the functions of VPSX operate in the SaaS client
  - Driver management
  - Printer selection and deployment
  - Security authentication mechanism (LRS/Gateway)



### Just a view of the UI

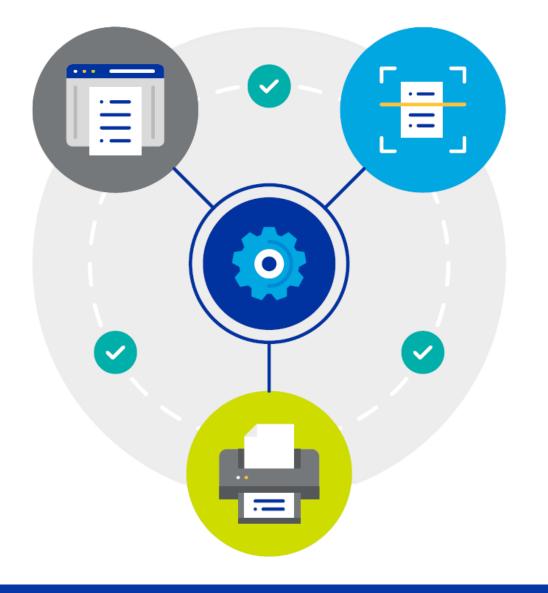


### **Another View**

# LRSUK User Group Coffee Break







## **SAP Strategies and Documents**

# Print Problems rapidly become

Business Problems
when we're talking about
documents which drive
core business processes.







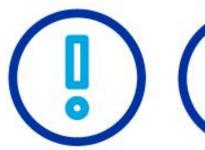


**Document Issues** 

**IT Challenges** 

**Business Changes** 









**SAP Feedback** 

Specialized SAP Knowledge

**Security & Reporting** 

# **SAP S/4HANA Migration Considerations**



Brownfield Upgrade ECC 6

Migration possible but with printing challenges and operational overheads



Brownfield Upgrade ECC 6

with an existing
Output
Management
platform



**Greenfield SAP S/4HANA** 

Standardization of global business processes with new functionality



Bluefield SAP S/4HANA

Migrates proven components while replacing obsolete ones

### Requirement:

Print from any SAP Application, on-premise, private cloud, or hybrid

ECC6

#### SAP S/4HANA

- Cloud Private Edition
- On Premise
- Public Cloud

# SAP Business Technology Platform

- SAP Print Service
- SAP Digital Manufacturing

To any printer, label device or output destination

### **SAP Print and Scan Complexity**

# Print Interface Challenges

- Native printing will require use of Windows Print Servers
  - Security issue
  - Not scalable
  - No HA
- Print definitions must be managed by BASIS team
- Time consuming and resource intensive to resolve print issues



# Works with RISE with SAP

Integrations with and extensions to SAP digital core that qualify as 'Works with RISE with SAP'

# RISE with SAP S/4HANA Private Cloud

### **Customer Challenge**

- Migrate to S/4HANA using the "RISE with SAP" program
- Eliminate the use of VPN's rely on Public Internet only
- Future-proof SAP S/4HANA
   Private Cloud update support
- Simplify global support (reduce SAP BASIS team reliance)

### **Technical Requirements**

- Simplify infrastructure and reduce cost for printing architecture
- Replace:
  - Proprietary uncertified SAP output management system
  - Document automation, bundling and conversion tool.

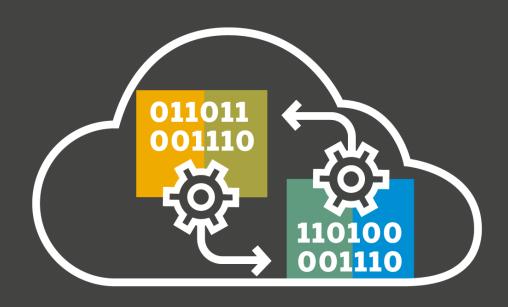
# RISE with SAP Customer Story

- Secure, assured print originating from SAP S/4HANA (Linux on AWS) with LRS Output Management
- Removal of 125 Windows Print Servers
- Removal of 2x incumbent Output Management Tools and supporting infrastructure
- Future proof printing capabilities including:
  - Authenticated secure release
  - A fully managed Service for all SAP and Workplace printing in 2025-26



# Print Interface Challenges

- No Flexibility: Cannot adapt to specific infrastructure designs.
- Inability to Use Pull Print: Limited printing options.
- Poor Scalability: Not suitable for growing needs.
- No Finishing Options: Lacks advanced printing features.
- No Assured Delivery: Unreliable delivery of print jobs.
- No Accurate Feedback: Limited feedback on print job status.
- Deployment Requirements: Requires redeployment or existing Windows Print Servers.
- Local Management: SAP Cloud Print Manager needed at each physical location.



# SAP Business Technology Platform

With SAP BTP, you can efficiently build or extend SAP Solutions

# SAP Business Technology Platform including SAP Digital Manufacturing

### **Customer Challenge**

- Remove Intranet by January 2024
- All sites will become Zero Trust sites
- SaaS ready solutions are preferred due to agility

### **Technical Requirements**

- No device will be connected within local network. Clients and printers are internet only clients
- Backend printing needs a S/4HANA certified Print solution which interfaces with existing EUC secure print solution

#### **New Architecture**

- Printing via public Internet; no expensive VPN's, leased lines or fees to service provider
- Standard architecture for all backend application
- S/4HANA certified and therefore meets business requirements (S/4HANA certified solutions only)
- Can be managed externally as a service



# Print Interface Challenges

- Lack of Flexibility: Cannot adapt to specific infrastructure designs.
- No Pull Print Capability: Limited printing options.
- Scalability Issues: Poor scalability for growing needs.
- No Finishing Options: Lacks advanced printing features.
- Unreliable Delivery: No guaranteed delivery of print jobs.
- Inaccurate Feedback: Limited feedback on print job status.
- Deployment Requirements: Requires redeployment or existing Windows Print Servers.
- Local Management: SAP Cloud Print Manager needed at each physical location.



# SAP Public Cloud Edition

Ready-to-run cloud ERP

### **SAP Public Cloud Solutions**

### **Customer Challenge**

- A digital transformation project required integration with SAP Public Cloud
- Interoperate with existing EUC secure print solution

### **Technical Requirements**

- Pass owner information to the existing pull print solution.
- Achieve High Availability by utilizing existing infrastructure.

#### **New Architecture**

- Integration between SAP Public Cloud with Xerox Workplace Pull Print, ensuring uninterrupted printing and correct ownership of prints in SAP PROD and QA environment.
- Print without delays or errors, optimizing workflows and saving time
- Quick implementation minimized downtime and avoided revenue losses
- Enhanced security protects critical information from unauthorized access
- Flexible infrastructure adaptable to expanding operations and additional systems





### **Our SAP Partnership**



Certified for SAP output interfaces from BTP to BC-XOM and works with RISE with SAP

SAP® Certified
Integration with Cloud Solutions

SAP® Certified
Integration with SAP S/4HANA®



# A Customer story from across the pond



# **Scan Strategies**

#### MFP Secure/Scan

Streamline digitization and document routing with advanced, customizable tools for automated capture, processing, and secure distribution.

Transform your scan device into a workflow engine to save time, reduce errors, and enhance business processes.



#### Features at a Glance

# Image Processing

- Image Cleanup
- Blank Page Deletion
- Barcode Reading
- Zonal OCR
- OCR (Optical Character Recognition)
- Document Separation –
   Batch Scanning

# **User Experience** and **Management**

- Single Sign On Support
- Profiles Based on Logged In User
- Auto Name and Route Documents
- Consistent Look on a Wide Variety of MFPs

# Integration & Lookup

- Database Lookup
- Index Documents
   Directly at the MFP
- Ability to kick off 3<sup>rd</sup> party applications and APIs

#### **Three Main Reasons**







**User Scanning** 



Workflow Scanning



# Centralized Management

- Single Pane of Glass with **VPSX/MFPSecure**
- Same look and feel across many device types
- Set Service Account Globally or Per Profile
- PPM Personal Contact List

# **Centralized Management – Use Case**

#### **Customer Challenge:**

- Fleet of 1000+ devices with multiple scan-to-network folder destinations
- Service account password changes every 90 days
- IT spends a week updating passwords on all devices
- Jobs sent to localserver\username based on device location

#### **Solution with Secure Scan:**

- Created a profile with conditional logic to determine the server based on MFD location
- Eliminated the need for thousands of profiles/destinations
- Secure Scan allows global service account updates, reducing password update time from a week to a few minutes

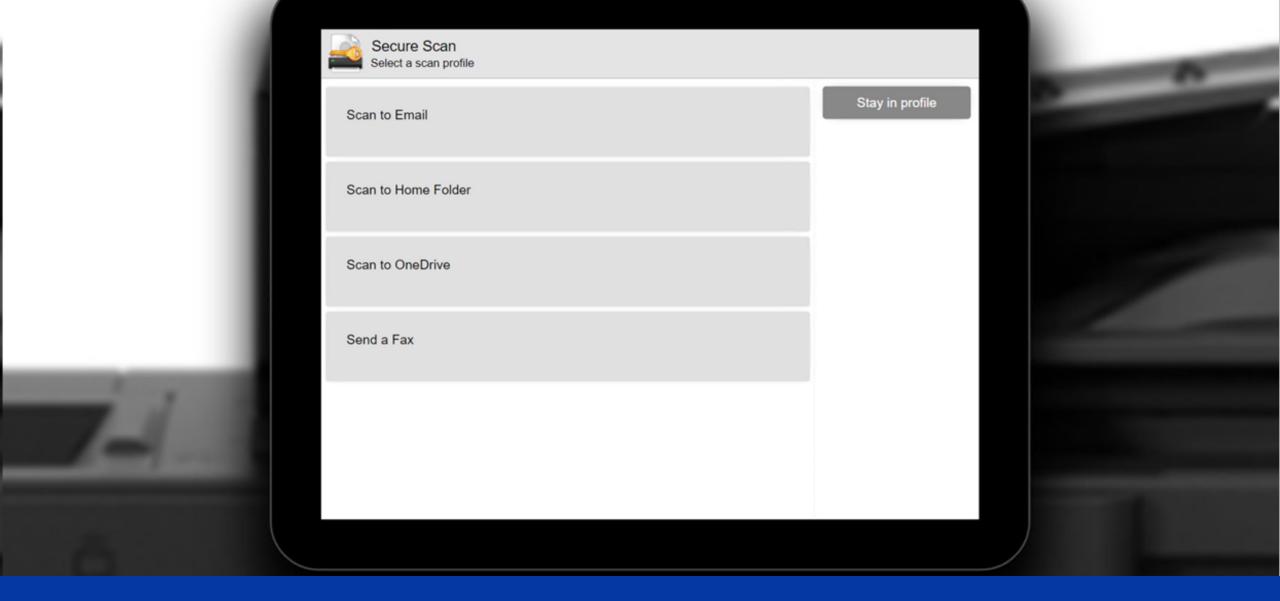
# **Two Types of Scanning**

#### **User Scanning**

- E-mail
- OneDrive
- Teams
- Google Drive
- Fax

#### **Workflow Scanning**

- Invoices
- Packing Slips
- Sharepoint
- Document Management Systems
- Processes that can be automated with Barcodes, Zonal OCR
- Expenses
- Connecting to 3<sup>rd</sup> party apps



# **User Scanning**



# User Scanning – Single Sign On

- Show Profiles Based on User/Groups
- Email added to Users' Sent items (O365, Exchange, Google Apps)
- Browse & Scan to Home Folder,
   OneDrive, Teams, Google Drive, Box
- Access personal contact list for Email/Fax from the MFD
- Query LOB applications/APIs with permissions
- Office 365 supports Delegate and Application Permissions

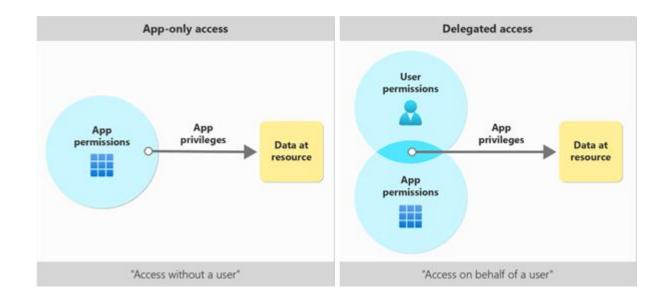
## Single Sign On with Office 365

#### **Application-Only Permissions:**

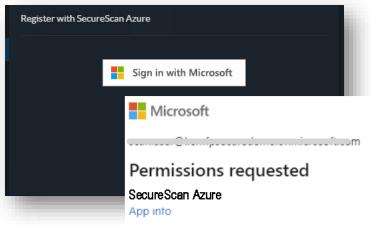
- Allows acting as the user without user opt-in
- Global Administrator grants Azure application access to all users
- SecureScan connects using a client-secret

#### **Delegated User Permissions:**

- Requires user opt-in via PPM for Azure Application login
- Users grant App registration access to their profile
- Users need to re-grant permissions if the token is revoked or expires



# **Delegate Permissions – SSO**



#### This application is not published by Microsoft.

This app would like to:

- Maintain access to data you have given it access to
- Sign you in and read your profile
- Have full access to all files you have access to

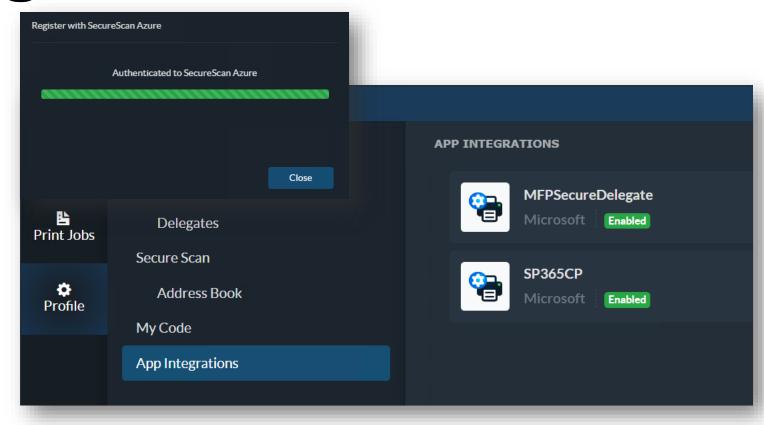
Accepting these permissions means that you allow this app to use your data as specified in their terms of service and privacy statement. You can change these permissions at https://myapps.microsoft.com.

Important: Only accept if you trust the publisher and if you downloaded this app from a store or website you trust. Ask your admin if you're not sure. Microsoft is not involved in licensing this app to you.

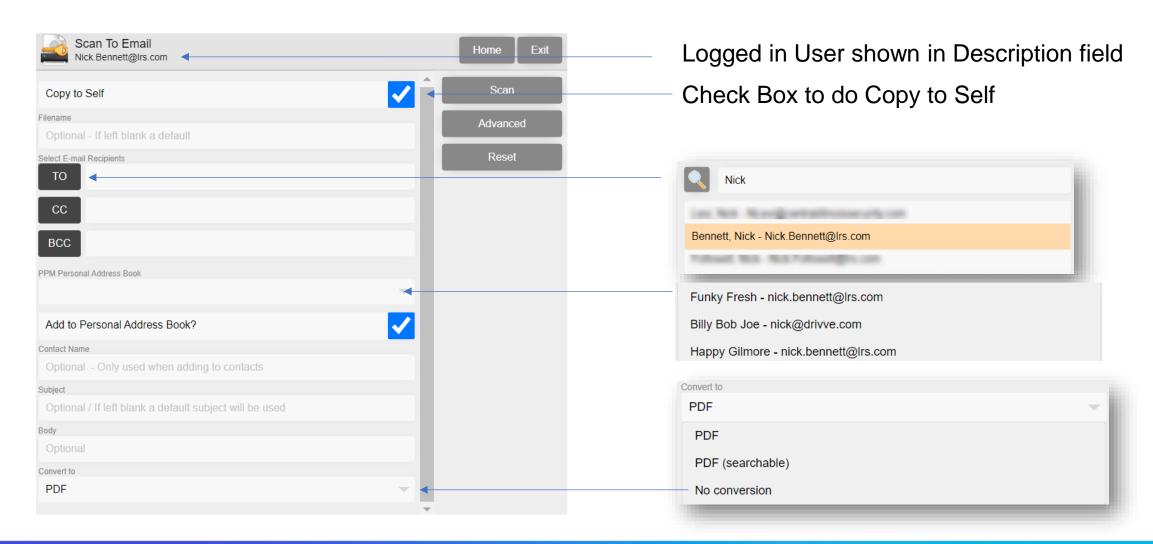
Does this app look suspicious? Report it here

Cancel

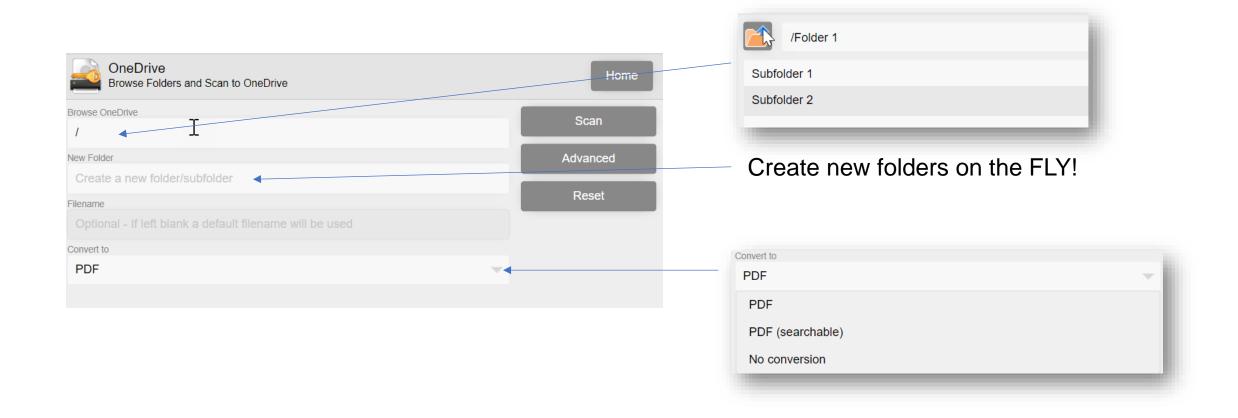
Accept



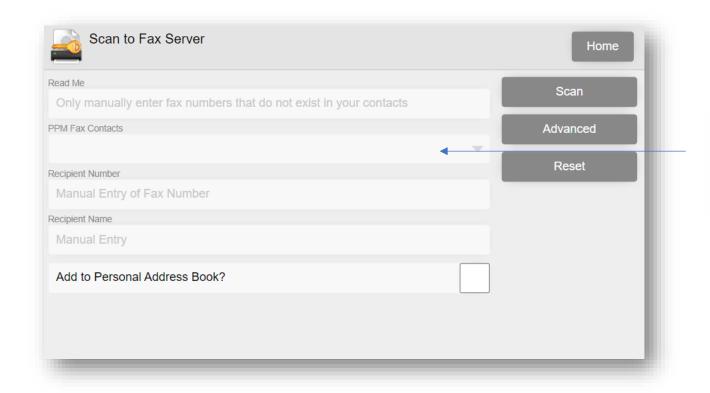
# **User Scanning – SSO E-mail**



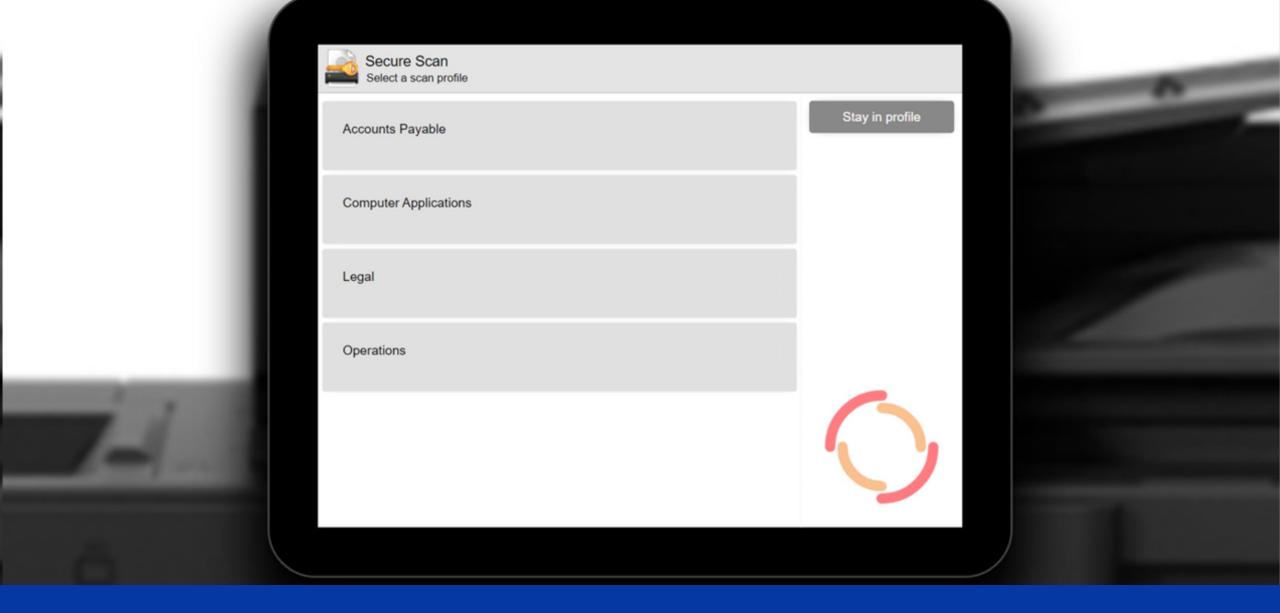
# **User Scanning – Folder & Cloud Storage**



# **User Scanning - Fax**

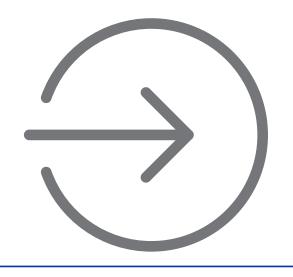






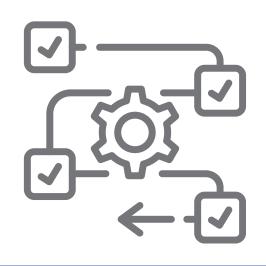
# **Workflow Scanning**

## Workflow – 3 Simple Scanning Steps



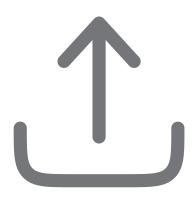
#### **INPUT**

(Capture from MFP or Mobile Device)



#### **PROCESSING**

(Barcodes, Zonal OCR, Etc)

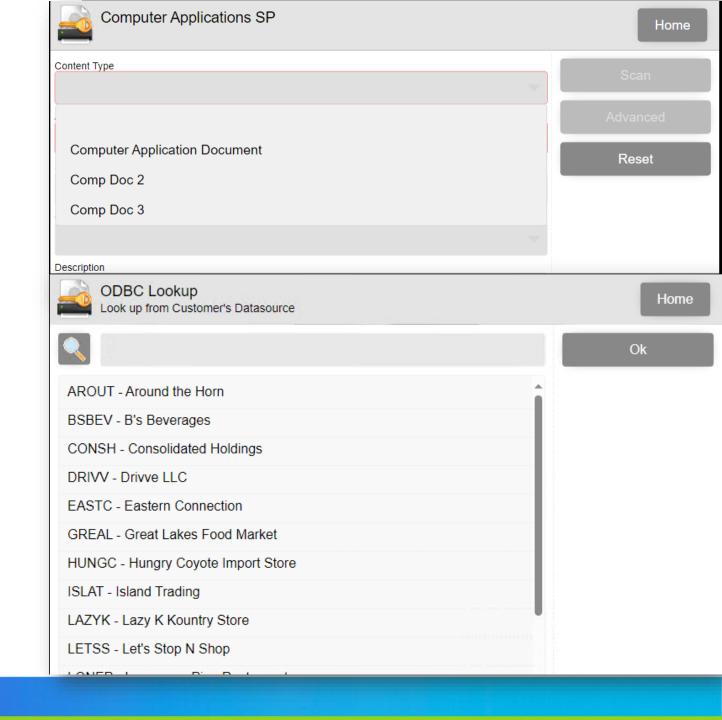


#### **OUTPUT**

(Automatic Document Routing)

## **Input Fields**

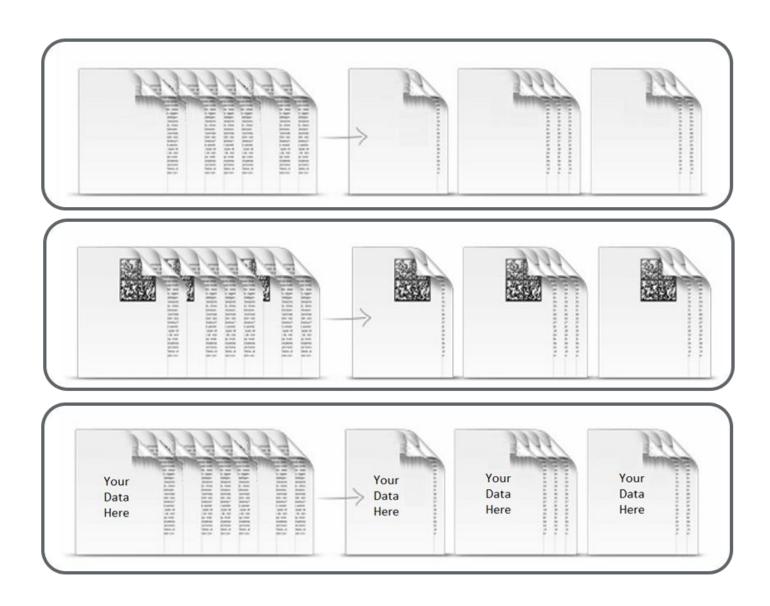
- List Fields
  - Static
- ODBC Queries
  - Dynamic
  - Existing Data
- Searchable Folder Fields
- Make Fields Mandatory

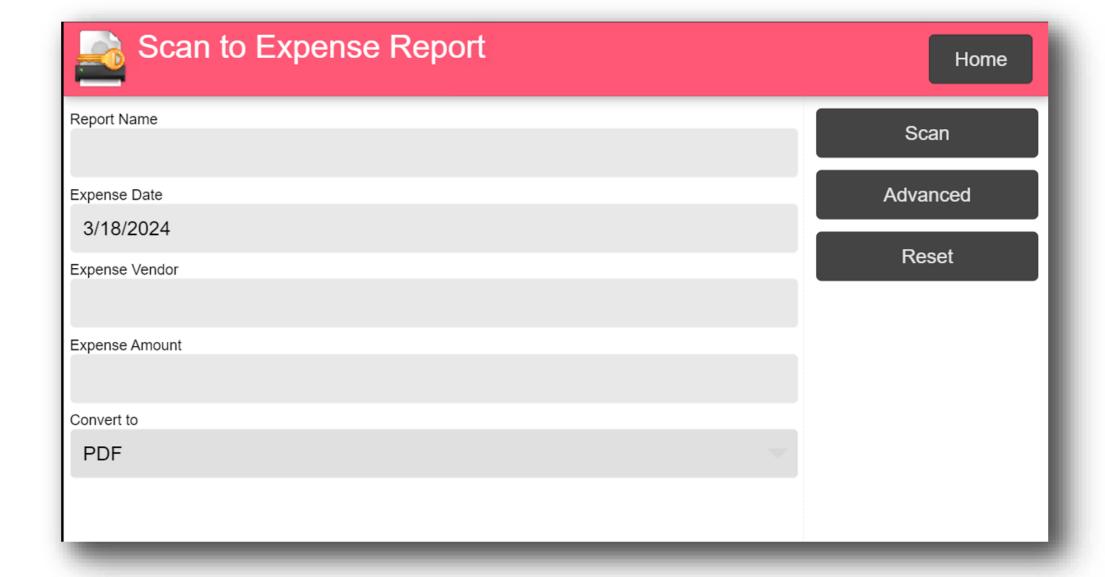


## **Processing**

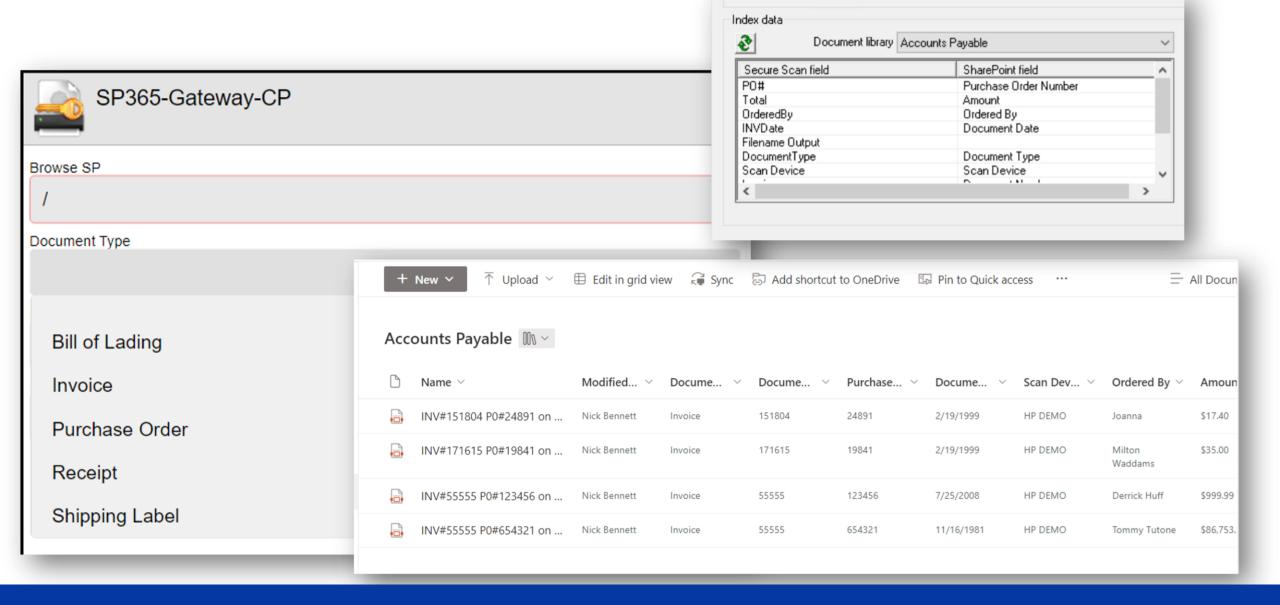
- Bates Numbering
  - Watermarking
  - Page Numbering
- Separate Documents
- Barcode Recognition

Zonal OCR





# Scan to Expense Reports



# Scan to Sharepoint

# **Scanning to PageCenterX**

#### **Customer Challenge:**

 Customer wanted to keep a copy of all scanned documents sent by each user. No matter what profile the end-user selected

#### **Solution with Secure Scan:**

- Secure Scan sends to multiple output destinations simultaneously
- Profiles automatically send a copy of scanned jobs to PageCenterX
- Files are dynamically organized under <username>/<profile name> for easy navigation and auditing

User Scanning | Workflow Scanning | Audit Scanning

# Connecting to 3<sup>rd</sup> Party Applications

#### **Input:**

 Universal Datasource for searching and selecting results at the device.

#### **Processing:**

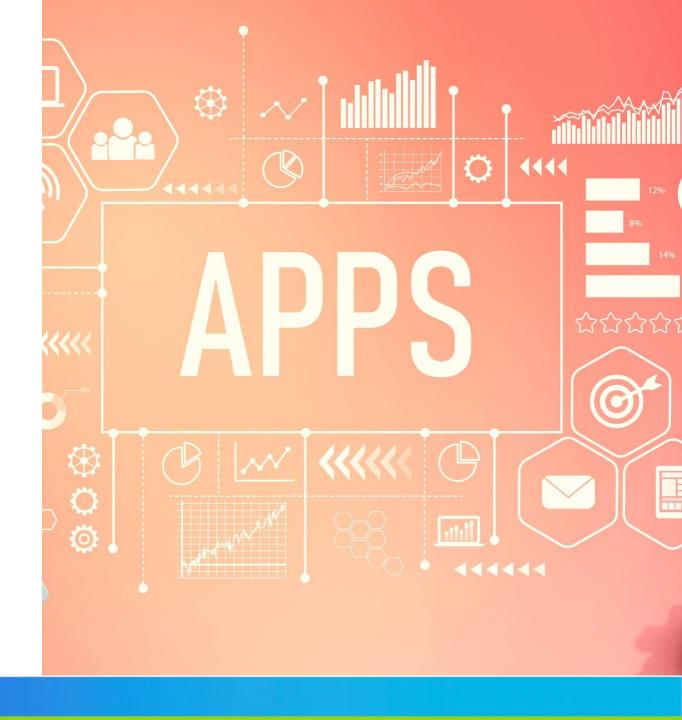
- Pass user-entered data, barcodes, zonal OCR, etc., to third-party applications/scripts.
- Results returned to Secure Scan.

#### Output:

Trigger scripts/apps after file drop in a temporary folder.

#### **Additional Support:**

- WebDav
- ODBC



## **Example – US Law Enforcement**

#### **Customer Drivers**

- Multiple form types and destinations
- Customized Authentication
- Non-technical end-user expectations
- Large scan jobs
- OCR optimization

#### **Chosen Solution**

- MFPsecure Scan Pro
- Scan to Folder
- Scan to Sharepoint

# **Example Workflows**

#### **Common Values:**

- 1. Unique ID
- 2. Category Code
- 3. Time
- 4. Organization Identifier

Incident Reports (IRP) Uniform Reporting Number (URN) format

• Booking Package (BP) Booking Number (BKG) format

 Both Detective Station and Detective Specialized Uniform Reporting Number (URN) format

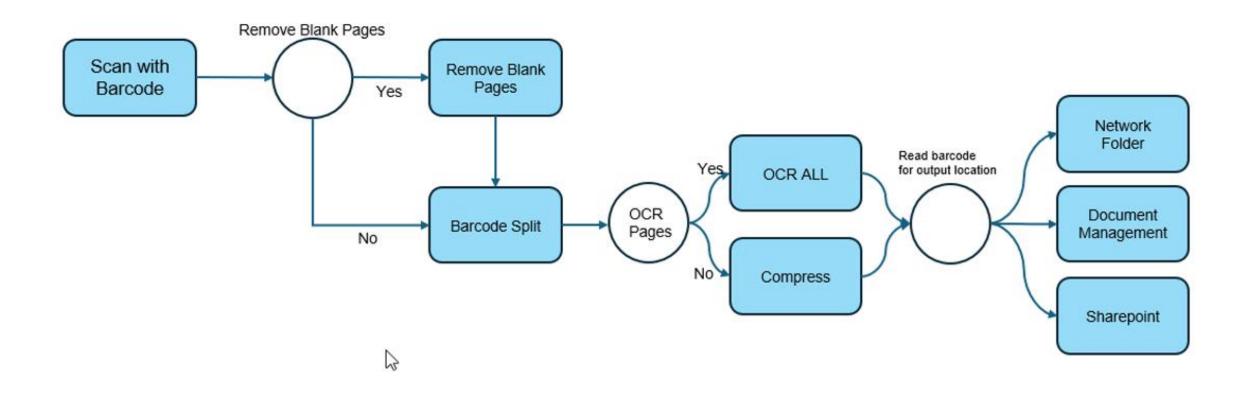
# **Example - Financial Organisation**

#### **Customer Drivers**

#### **Chosen Solution**

- Consolidate Applications to One Supplier
- Retaining Functionality of existing solutions
- Provide innovation

MFPsecure/Scan PRO



# Solution Implemented

#### **Conclusions**

- Migration from existing scanning solutions can be seamless with LRS
- The ability to enhance current workflows is possible with MFPsecure/Scan
- Complex workflow requirements can easily be managed





# Questions?

# LRSUK User Group C.S.A





# LRSUK User Group Lunch



