



Agenda

08:30 - 09:00	Welcome coffee			
09:00 - 09:05	Introductions			
09:05 - 10:05	Industry trends and LRS Product Update Different working models including Hybrid Architecture Security & Zero Trust	Guy Tucker & Mark Ladd		
10:05 - 10:35	Future Product Roadmap	Guy Tucker & Mark Ladd		
10:35 - 10:50	:35 - 10:50 Coffee Break			
10:50 - 11:10	LRS Support Portal and Knowledgebase	Demonstration		
11:10 - 11:45	 State of the art Scan – including New UI and Licensing Beyond the MFP Mobile to Scan LRS services supporting scan Implementations 	Guy Tucker		
11:45 - 12:15	11:45 - 12:15 LRS and SAP in the New world			
12:15 - 12:30	15 - 12:30 Q&A			
12:30 - 13:30	12:30 - 13:30 Lunch			

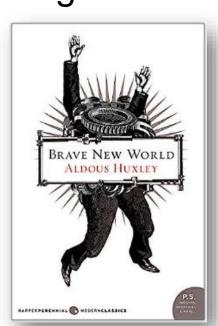
Introductions

Industry Trends and LRS Product Update

Guy Tucker & Mark Ladd

Wait – Is it really a new world?

- No. This is the same world we had last year. But . . .
- Yes.
 - As we have matured in this world that we created, we have gained
 - Experience
 - Wisdom
 - Knowledge

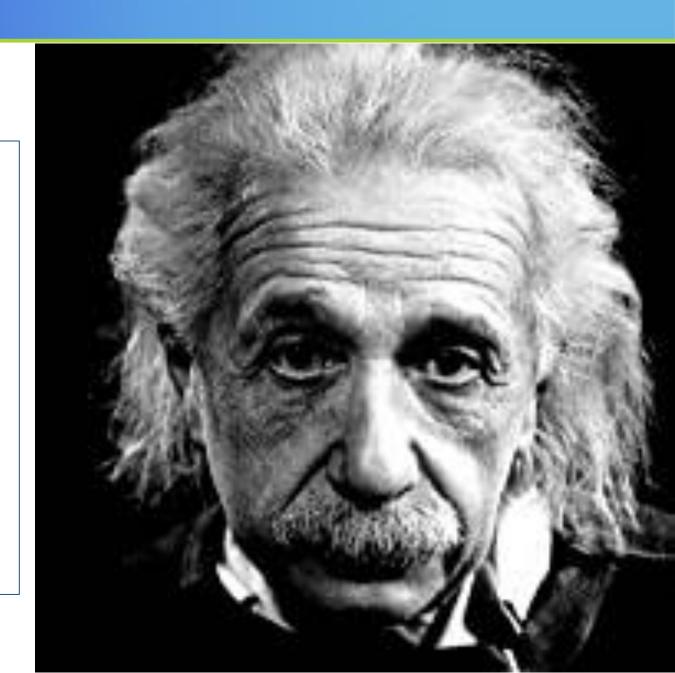


Architecture

- Layered architectures began in 1974 with SNA followed a few years later with the OSI model
- TCP/IP began to be thought of in layers
- Over time, we built expertise and staff around layers rather than specific platforms and products

Schicht	ISO	SNA
7	Application	End User
6	Presentation	Presentation & Network Services
5	Session	Data Flow Control
4	Transport	Transmission Contr. Network Control
3	Network	Path Control
2	Data Link	SDLC
1	Physical	Lines

As our circle of knowledge expands, so does the circumference of the darkness surrounding it.



Zero-Trust

User	Device	Application & Workload	Data	Network & Environment	Automation & Orchestration	Visibility & Analytics
I.1 User Inventory	2.1 Device Inventory	3.1 Application Inventory	4.1 Data Catalog Risk Assessment	5.1 Data Flow Mapping	6.1 Policy Decision Point (PDP) & Policy Orchestration	7.1 Log All Traffic (Network Data, Apps, Users)
.2 Conditional User	2.2 Device Detection and Compliance	3.2 Secure Software Development & Integration	4.2 DoD Enterprise Data Governance	5.2 Software Defined Networking (SDN)	6.2 Critical Process Automation	7.2 Security Information and Event Management (SIEM)
.3 Multi-Factor Authentication	2.3 Device Authorization with Real Time Inspection	3.3 Software Risk Management	4.3 Data Labeling and Tagging	5.3 Macro Segmentation	6.3 Machine Learning	7.3 Common Security and Risk Analytics
.4 Privileged Access Management	2.4 Remote Access	3.4 Resource Authorization & Integration	4.4 Data Monitoring and Sensing	5.4 Micro Segmentation	6.4 Artificial Intelligence	7.4 User and Entity Behavior Analytics
1.5 Identity Federation & User Credentialing	2.5 Partially & Fully Automated Asset, Vulnerability and Patch Management	3.5 Continuous Monitoring and Ongoing Authorizations	4.5 Data Encryption & Rights Management		6.5 Security Orchestration, Automation & Response (SOAR)	7.5 Threat Intelligence Integration
.6 Behavioral, Contextual D, and Biometrics	2.6 Unified Endpoint Management (UEM) & Mobile Device Management (MDM)		4.6 Data Loss Prevention (DLP)		6.6 API Standardization	7.6 Automated Dynamic Policies
1.7 Least Privileged Access	2.7 Endpoint & Extended Detection & Response (EDR & XDR)		4.7 Data Access Control		6.7 Security Operations Center (SOC) & Incident Response (IR)	
.8 Continuous authentication						
.9 Integrated ICAM latform						
EXECUTION (S)	្រា Doctrine (ឆ្នាំ Organizal	ion 🔯 Training	্ত্ৰি Material ্তি L	eadership & 🙀 Perso	onnel 🛱 Facilities	Policy

Pushing Print on the Open Internet

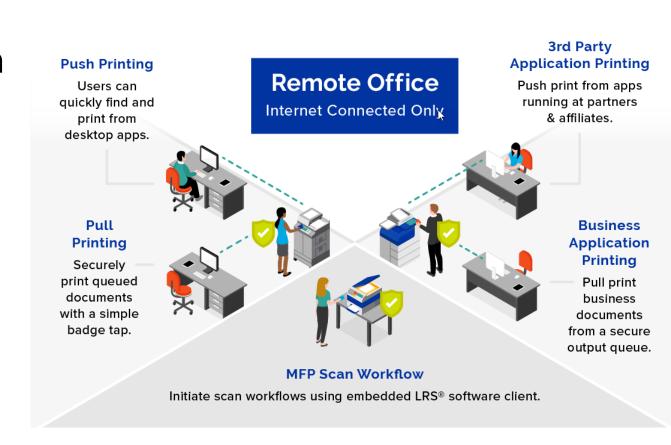


Affiliate Print allows for pushing jobs with only an open internet connection

- Contracted entities
 - Distribution centers
 - Manufacturing facilities
 - Associated clinics

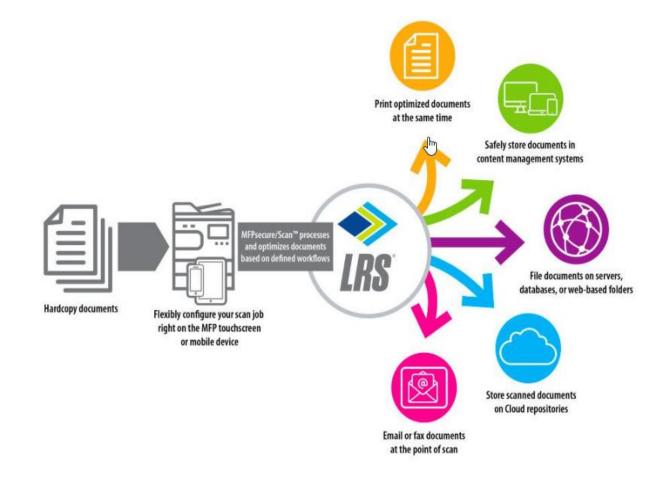
Internet Pull Print

- VPN technology is going away in the enterprise
- Workstations must associate a user ID
- Devices cannot sit and wait.
 They must be able to phone home.
 - Retail stores
 - Temporary offices



Internet Scan

- Likewise true on Scan technology
- Processes are two way
 - Contracted entities need to update applications
 - This may include scanning of physical documents



Work from home is here to stay

- Even software VPN is undesirable
- Workers enabled for WFH are more likely to stay
- Business applications are not geared for WFH especially in the print and scan arenas





Driver deprecation

- Apple announced end of driver support
 - AirPrint mechanism
- Microsoft announced printer driver support ending
 - Microsoft Universal print compatibility

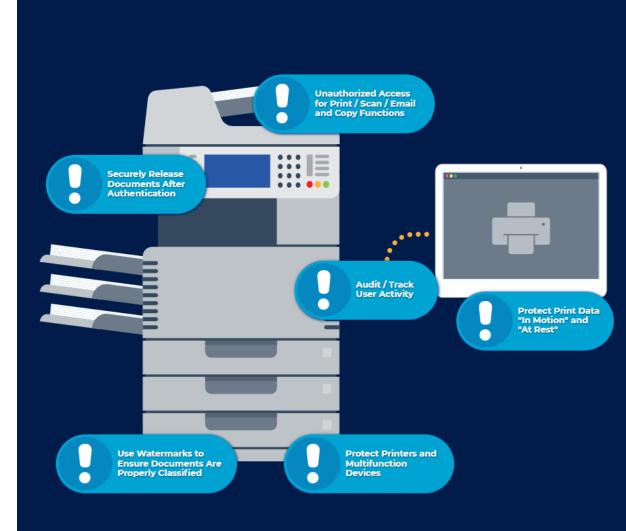


Examples

- NVIDIA (semiconductors) lost employee credentials and proprietary information
- Costa Rica Had its economy shutdown \$30 million per day
- CHI Heath Went back to paper records
- JBS Beef \$11 million ransom
- Maersk \$300 million in losses
- UK NHS £92 million in loss

LRS Security Approach

- CVE prevention
 - Penetration Testing
 - Code scanning
- Encryption
- Hardcopy security (pull printing)
- Windows vulnerabilities
 - How we work around them
- General device security



Hybrid Approach – On Premise



Corporate Network



Business Applications



Pull Printing



Scanning



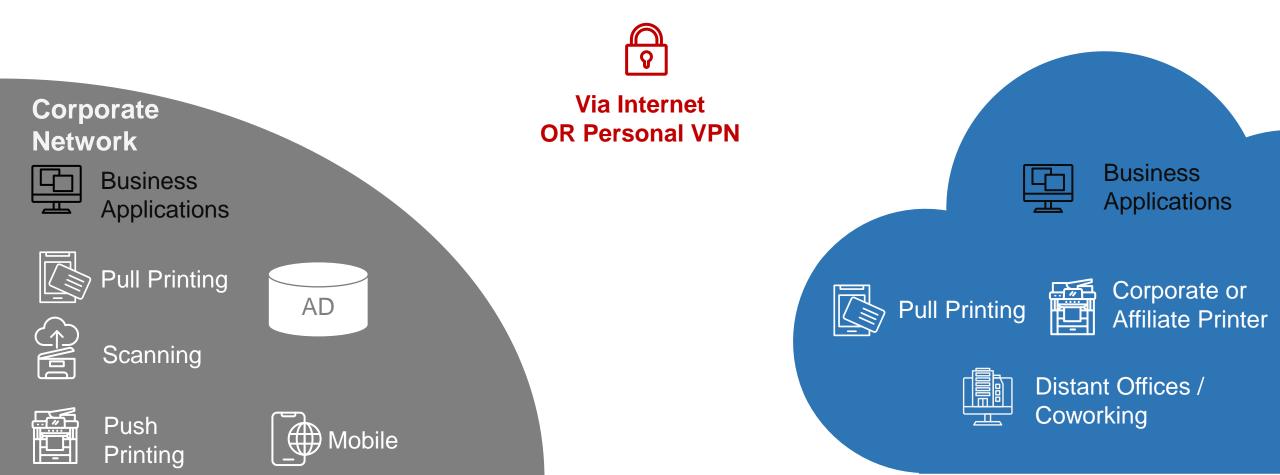
Push Printing



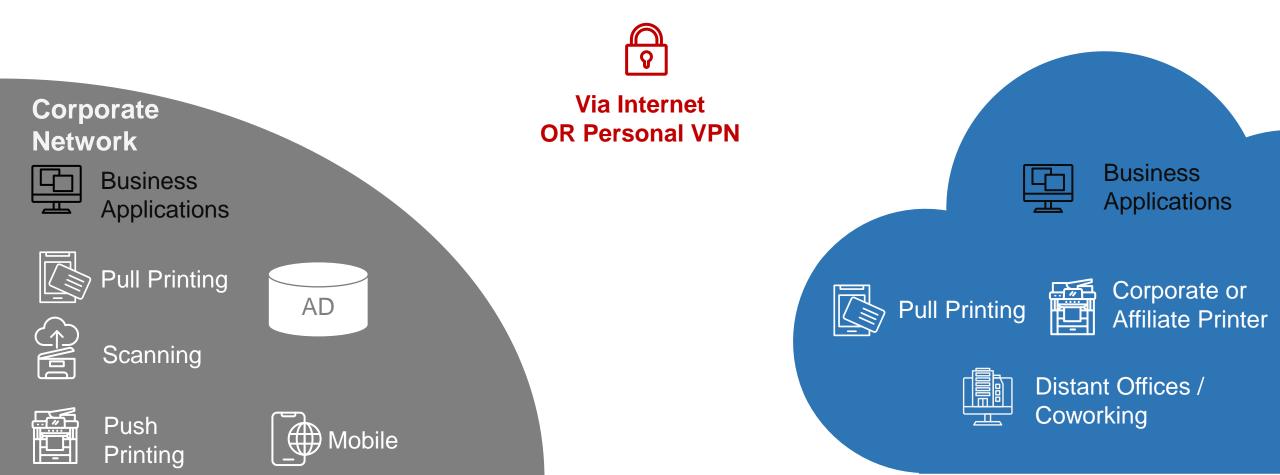
AD

- Common use
- Everything Onsite / Datacenter
- Federated authentication

Hybrid Approach – Mixed (typical)



Hybrid Approach – LRS managed / Hosted



- On premise
- Private Cloud
- Public Cloud provider
- Local authentication
- Modern authentication
- Mix and match
- We are here to help

Hybrid Approach



Future Product Roadmap

Guy Tucker & Mark Ladd

Agenda

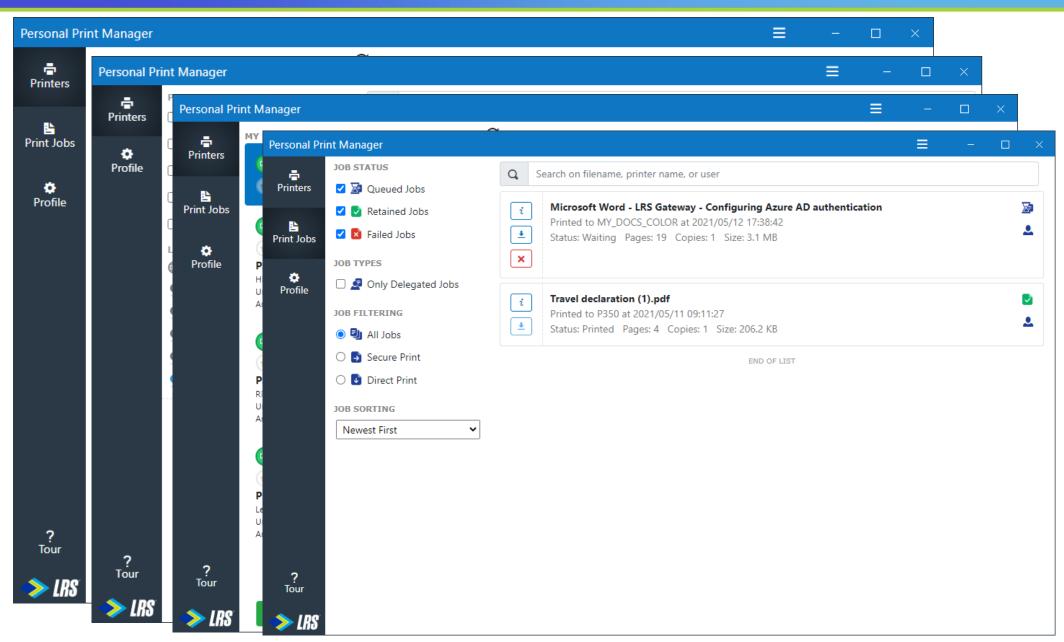
- R4 update What's happened in the last year?
 - Language support
 - Ease of use
 - Origin
 - General Security
 - Database
 - VSPA
 - PPM
 - MFPsecure
- Mission Control with Demonstration
- Futures



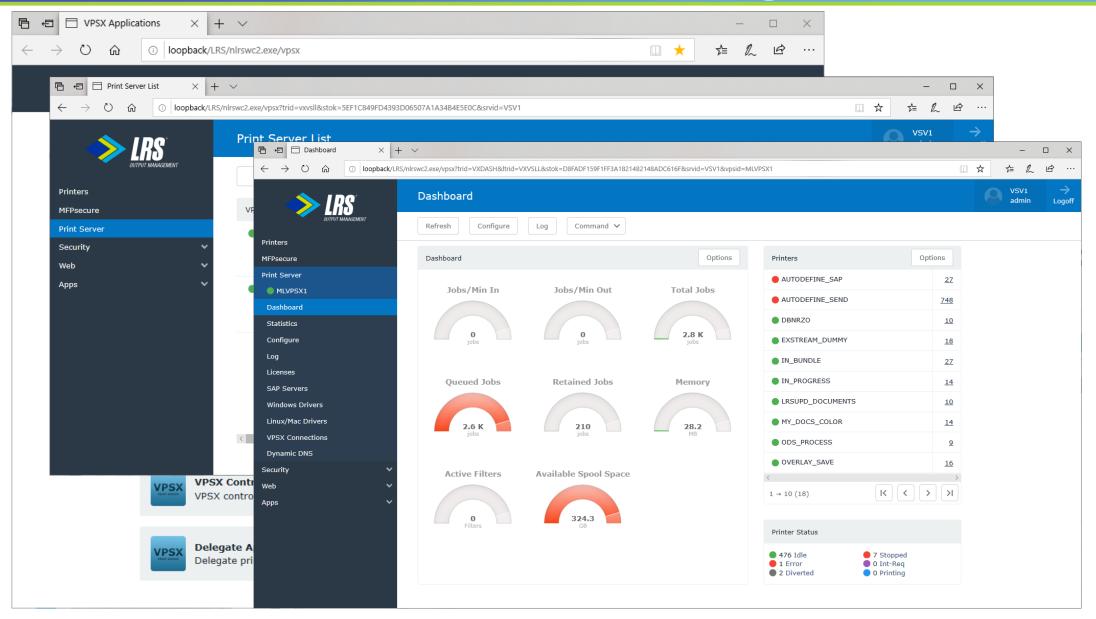
Ease of use

- User Interfaces have evolved from basic list screens to modern administrative tools
- Printer dialogs both print and scan have evolved based on customer request
- Personal Print Manager evolution
 - Printer Driver Manager command line or admin interface
 - PPM Based on customer design imperatives
 - PPM today highly functional print management tool with end-user simplicity in mind

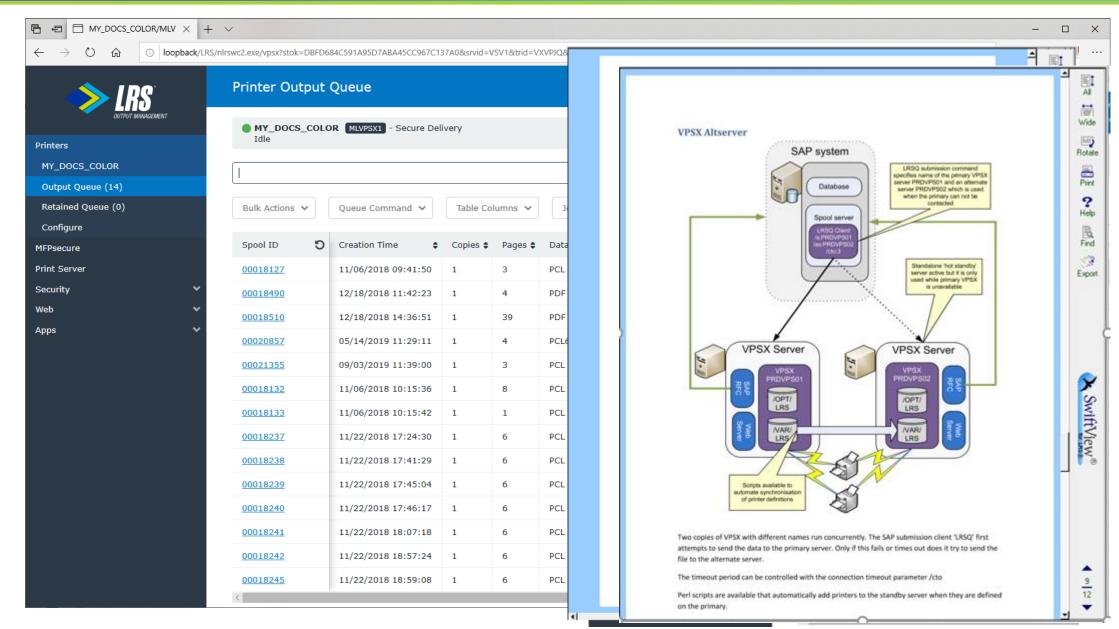
Personal Print Manager (PPM)



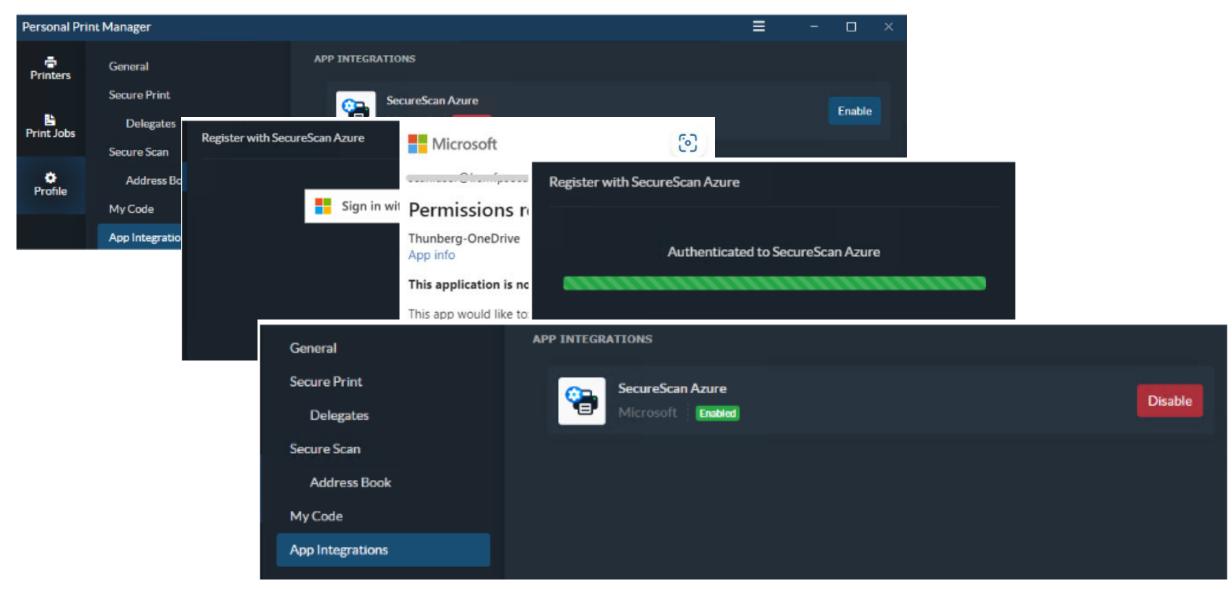
Monitoring and Control



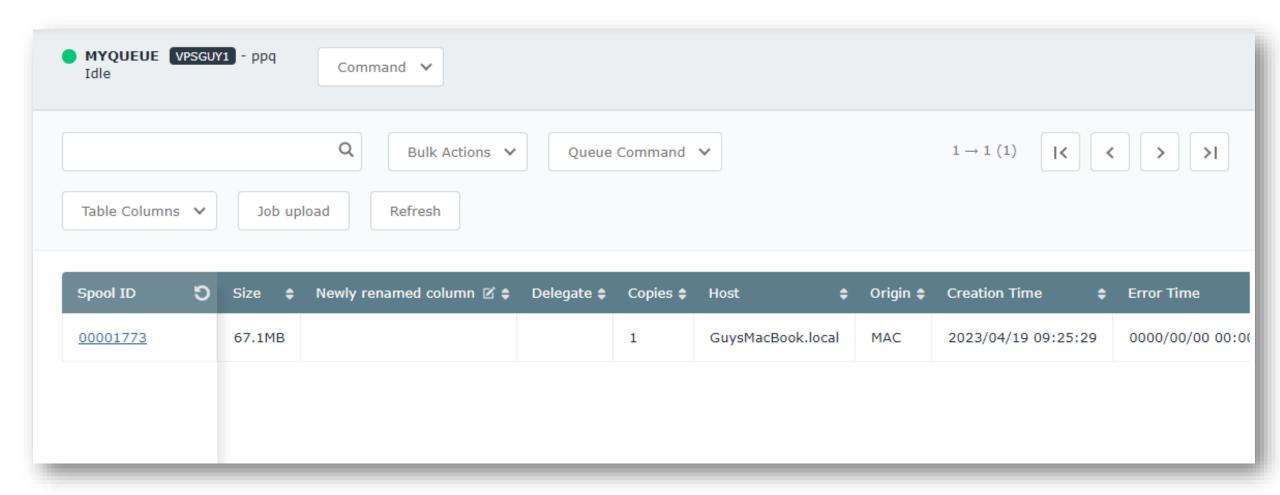
Monitoring and Control



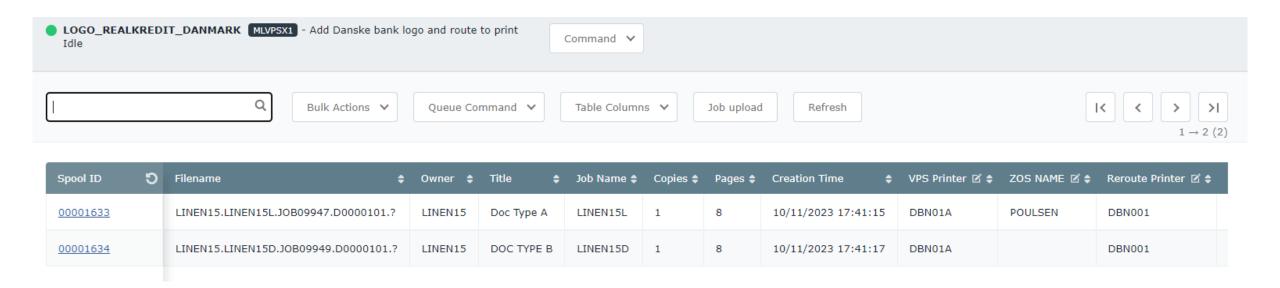
LRS Benelux User GrouScan to One Drive - user access token



Origin field



Customize Column Headings



SNMP

- SNMP Property Updates at print time
 - We have long done this for LPD, SOCK, PJL and COT commtypes.
 - This enhancement adds IPP and IPPS commtypes to the list
 - SNMP must be enabled.

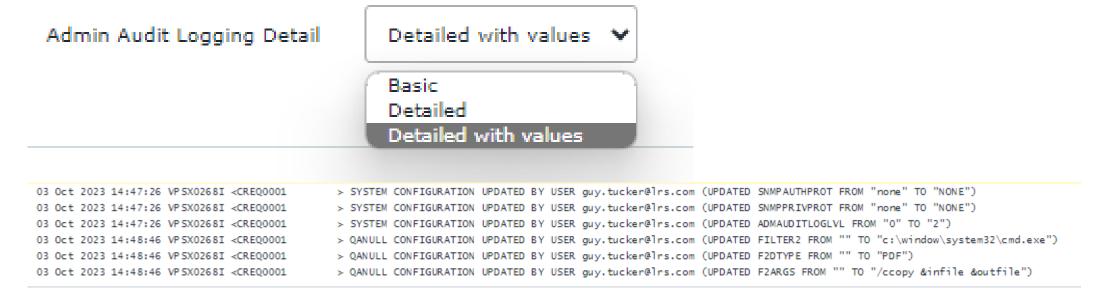
IPPS Status

- Encryption to the device
- Jobs streamed using IPP / IPPS can be configured to track progress of the print job after streaming is complete.

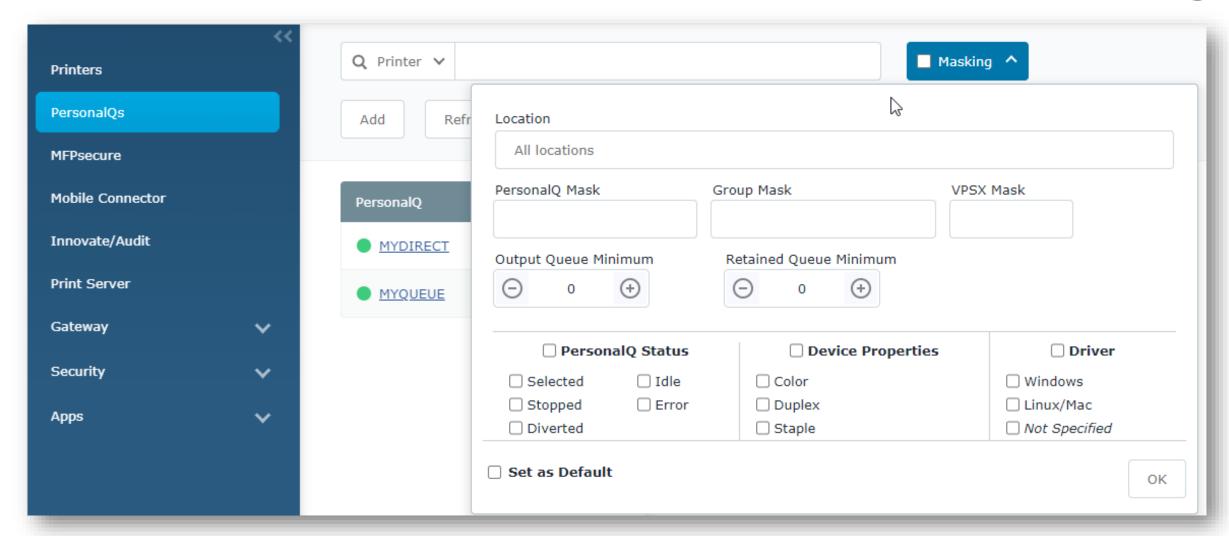
IPP Options					
Use Content-Length encoding for IPP Force IPP printers to autodetect data type Limit IPP Get-Jobs response to My-Jobs Obscure details in IPP Get-Jobs response	Reuse IPP connection when available Enable IPP clients to change printer status Wait for IPP print job completion Display media sheets processed while waiting for IPP print job completion				
Return all jobs to IPP Get-Jobs requests					

Logging of queue and system changes

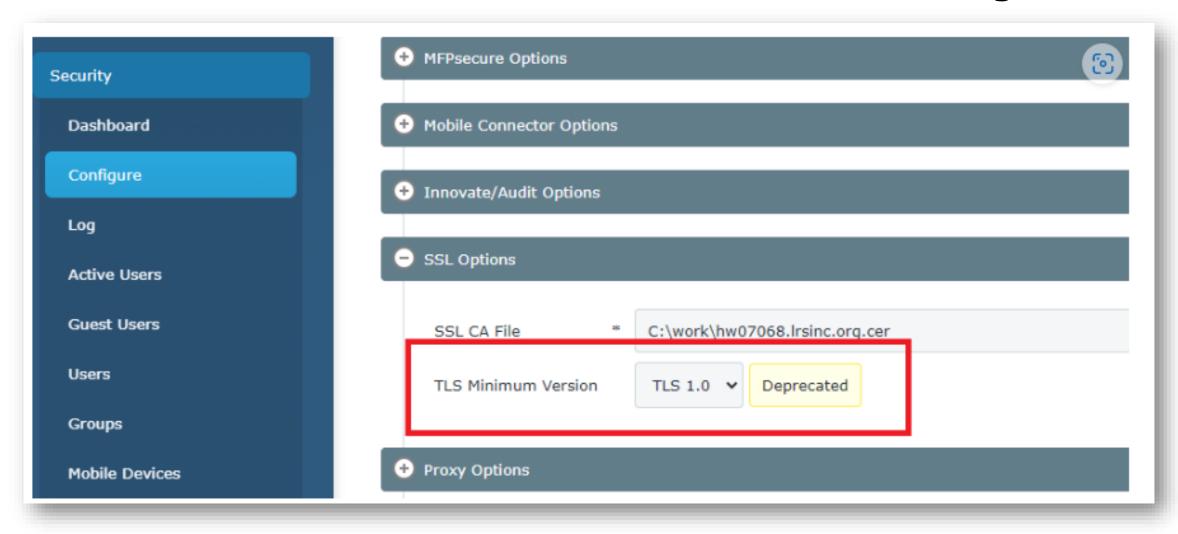
 A new keyword has been added that allows administrators to specify the amount of detail included in the VPSX log when a VPSX or Printer configuration change has been made.



PPQ masking



Security hooks



LRS/Gateway

- LRS/Gateway
 - Linux support came out with R4
 - Fix Level 2 now includes PostgreSQL support

PPM / VSPA

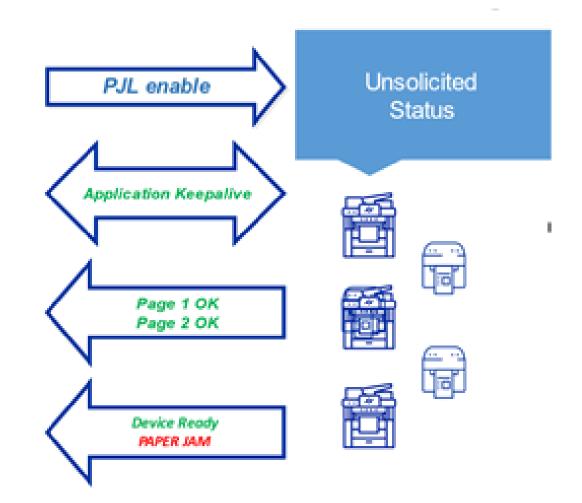
- Color scheme better fits into the VPSX R4 look and feel
- If a default printer is changed in PPM, it gets reported back to Gateway for continuity
- Also, Default Printer can roam bound either to the user of terminal
- And a Direct printer can be a default.

PPM / Default printer and Proxy

- What is a Proxy? (or forward proxy in this case)
- Operating System Environment Variables
- System vs. User context
- Talking to printers
- PDM vs. PPM vs. Broker

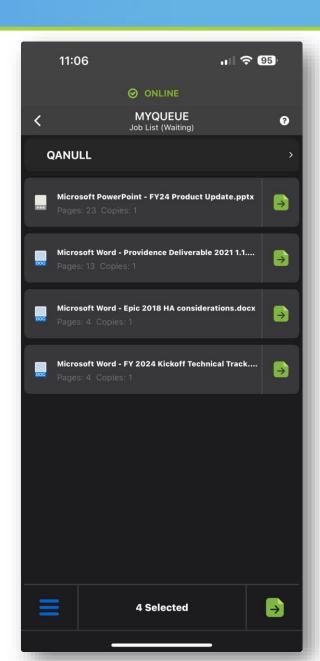
Assured Delivery LRS PJL Delivery

- Advantage of PJL for page level delivery
- Long standing proven method that LRS products have used
- Now extended to Zebra and SATO label printing

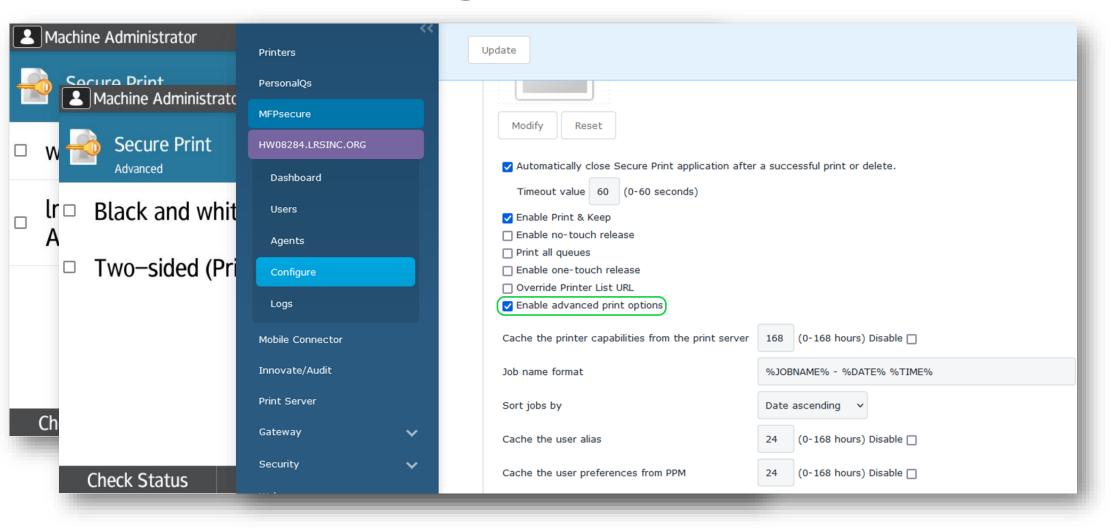


VPSX Print APP

- Active-Active NLB is getting more common.
- Before, however, the print release app would list only one server's worth of jobs.
- This has been enhanced to show jobs in multiple VPSX instances of the PPQ

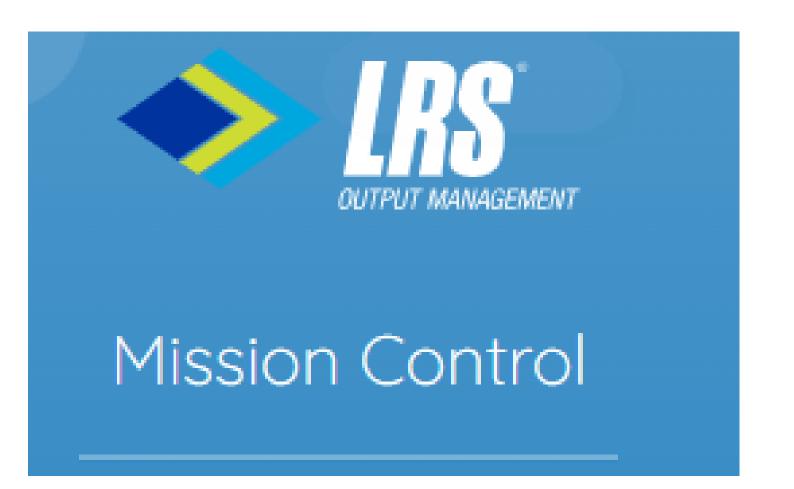


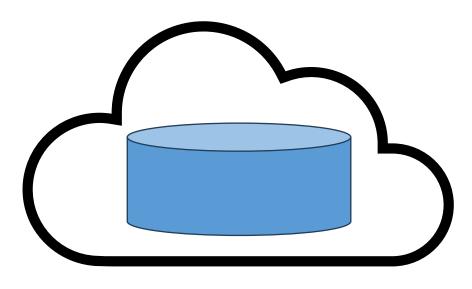
Controlling print behavior from the fleet



Demo System & LRS Mission Control

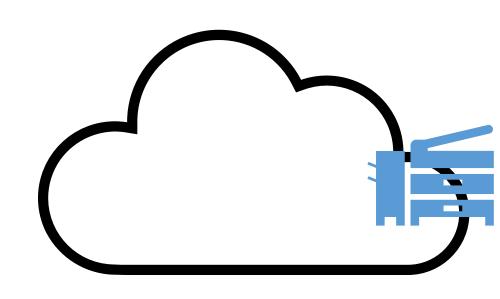
Futures – Innovate/Audit



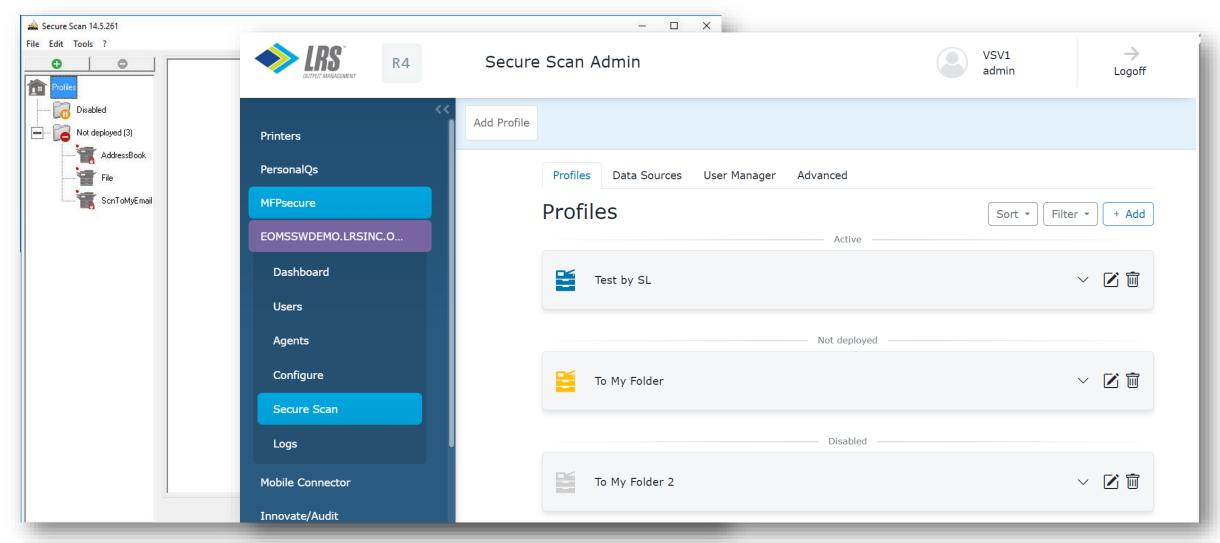


Futures – Direct Print





MFPsecure/Scan UI

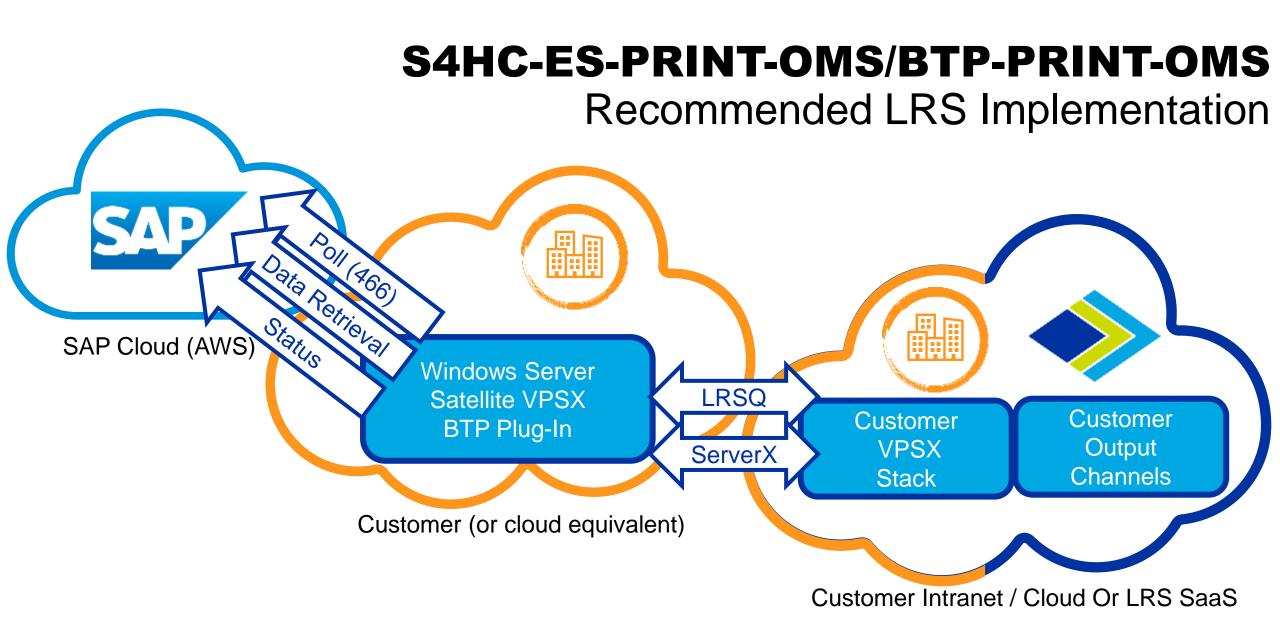


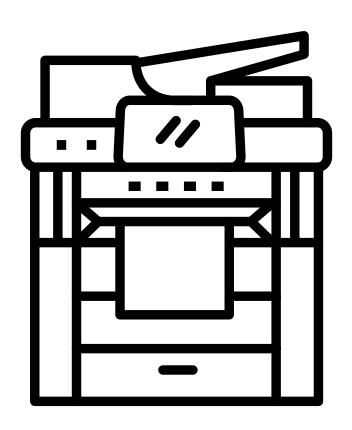
	Application/Storage Destinations	MFPsecure/Scan	MFPsecure/Scan Pro
	Folder	•	•
The probleThe future	FTP Server	•	•
	Email	•	•
	Lotus Notes	•	•
• What it me	Fax		•
	Вох	•	•
	Dropbox	•	•
	Google Drive	•	•
	Microsoft OneDrive	•	•
	SharePoint	•	•
	Database	•	•
	WebDAV	•	•
	Microsoft Teams	•	•
	Print via VPSX	•	•

ensing

MFPsecure/Scan licensing

- MFPsecure/Scan and then add-on
 - OneDrive
 - SharePoint
 - Teams
 - Others?
- MFPsecure/Scan has Tesseract OCR engine
- MFPsecure/Scan Pro has IRIS professional scan engine





IPP futures

- IPP is the protocol that Apple and Microsoft are counting on
- The formatted document will be PDF or XPS – so no built in finishing options like duplex, monochrome, Tray, stapling etc
- The LRS direction

LRS Benelux User Group Coffee Break





LRS Support Portal and Knowledgebase

Demonstration Video



New LRS Support Site and Knowledgebase

Many benefits, including:

- Online case management
- Option to subscribe to product update notifications
- Streamlined process to request maintenance
- A knowledgebase with FAQs, release notes, tech tips, and other useful information
- A modern look and feel with a powerful search engine
- Improved security with an option for Single Sign-On (SSO)













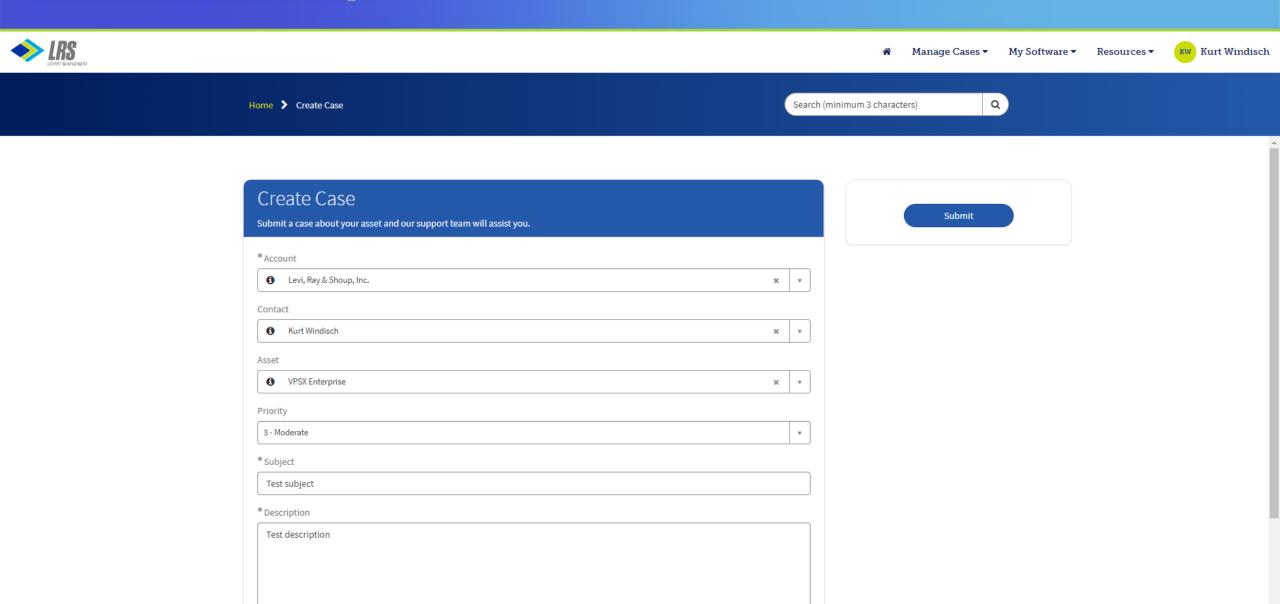




















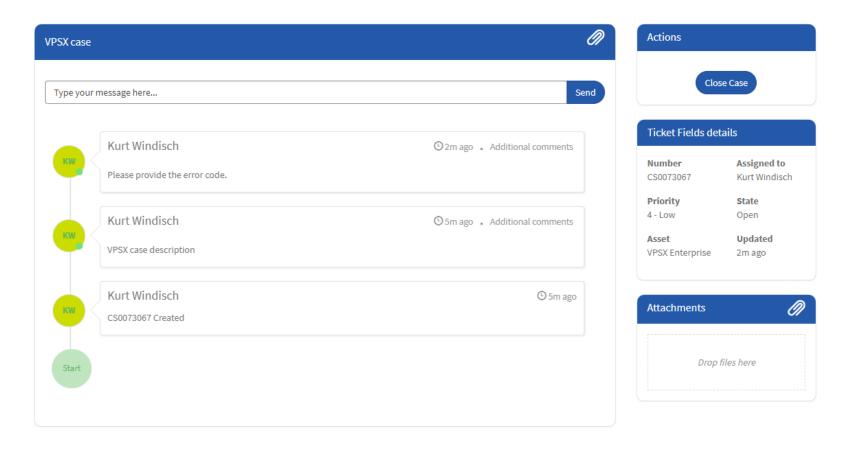


kw Kurt Windisch Manage Cases ▼ My Software ▼ Resources ▼

Q)

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Manage Cases ▼

My Software ▼

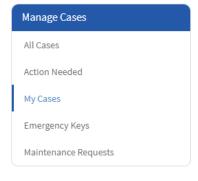
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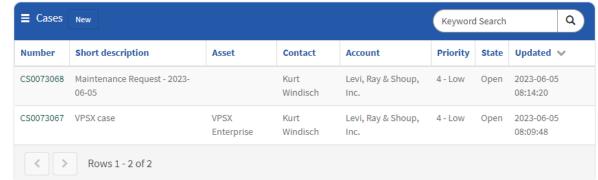
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Search (minimum 3 characters)













Manage Cases ▼

My Software ▼ Resources ▼



Home > Request Maintenance

Search (minimum 3 characters)

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Maintenance Request for IL0000 - Levi, Ray & Shoup, Inc.

VPS

- O VPS Version 2 Release 1.1
- O VPS Version 2 Release 1.2

DRS

- O DRS Version 2 Release 1.1
- O DRS Version 2 Release 1.2

VPSX

- O VPSX V1 R3.0
- VPSX V1 R4.0

PCX

- O PageCenterX V1 R2.0
- O PageCenterX V1 R3.0

Transforms

- O Conversion Products R3.0
- © Conversion Products R4.0

Anyqueue

O LAN Products V1 R8.0

Create Maintnenance











Manage Cases ▼

My Software ▼

Resources ▼



LRS Knowledge Base

Find the answers you need when you need them

Search (minimum 3 characters)





Pre Recs & Checklists

More information here.



FAQs

More information here.



Release Notes

More information here.



Best Practices

More information here.



Product Documentation

Documentation, Training, End of Support, etc.



Tech Tips

How to make the most from your LRS Software



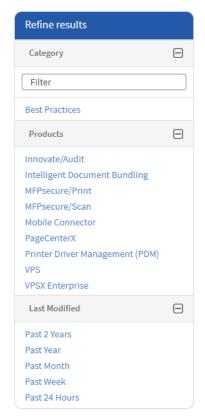


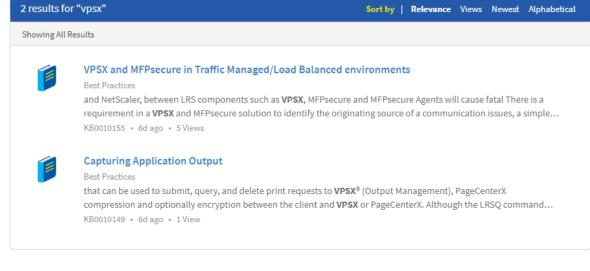






My Software ▼ Test Customer Manage Cases ▼ Resources ▼ x Q Home > Knowledge Base > Knowledge Search vpsx















Manage Cases ▼

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Resources ▼



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KB0010155

VPSX and MFPsecure in Traffic Managed/Load Balanced environments

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Introduction

Introducing load-balancing and/or traffic management network agents, such as BigIP/F5 and NetScaler, between LRS components such as VPSX, MFPsecure and MFPsecure Agents will cause fatal operational issues if the network agents are not configured appropriately.

Since the network agents are not "just routing", they may not pass the communication packets though untouched - packets may be opened, inspected and re-written and this will lead to issues in the areas of IP source information and HTTPS certification.

LRS are not responsible for the configuration of these network agents, but this document aims to describe the issues that arise and the configuration requirements that may need to be implemented. Example configuration detail of certain network management tools may be available - please contact your LRS Software Consultant or LRS Support.

Scope

The intended readers of this document are:

- technical network engineers
- technical project managers
- print solution administrators

Most Useful

TEST

72 Views • 25d ago • 26d ago



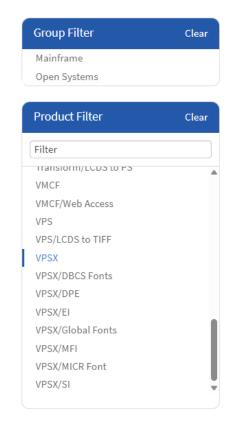






















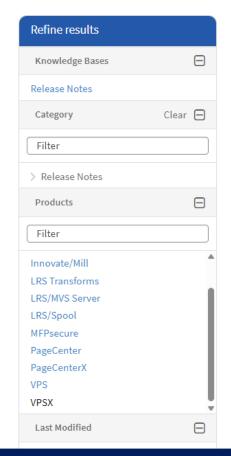


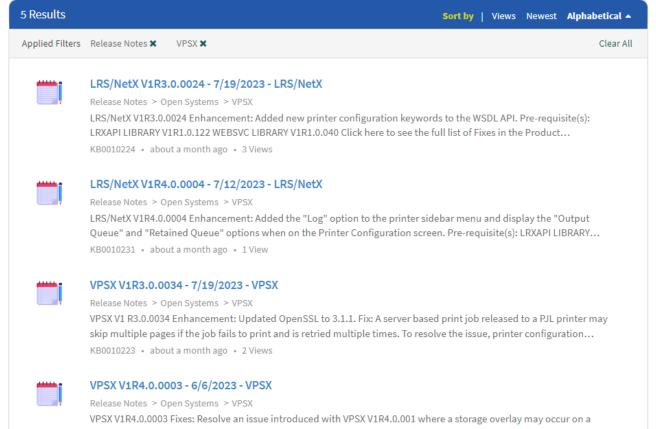


Manage Cases ▼ My Software ▼ KW Kurt Windisch Resources ▼

Home > Knowledge Base > Knowledge Search

Search (minimum 3 characters) x Q

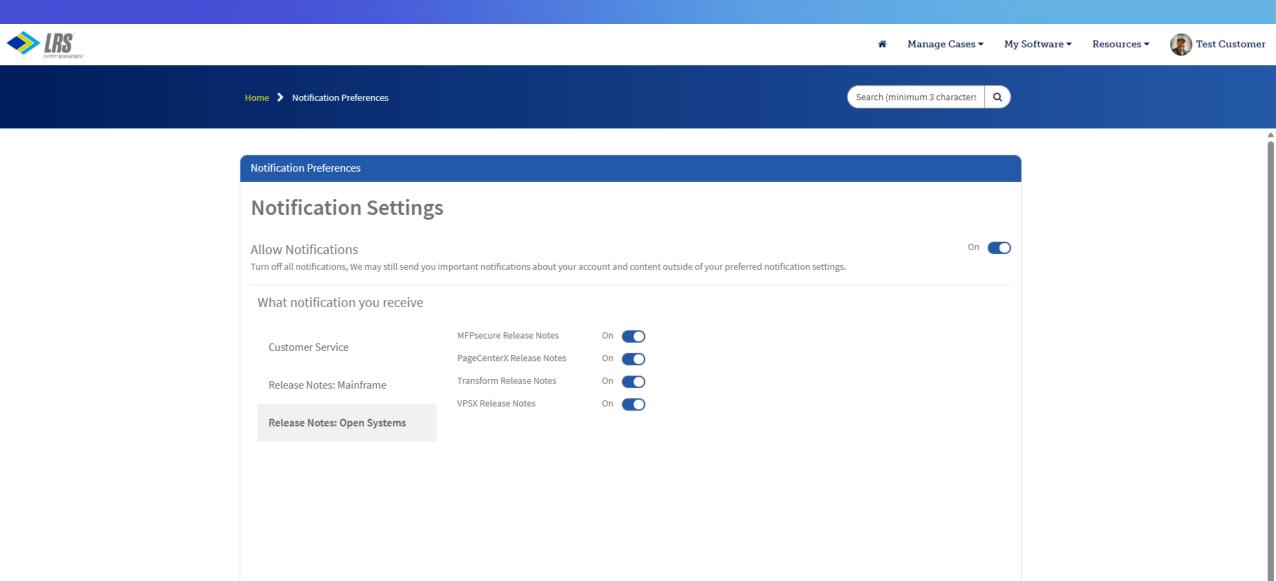








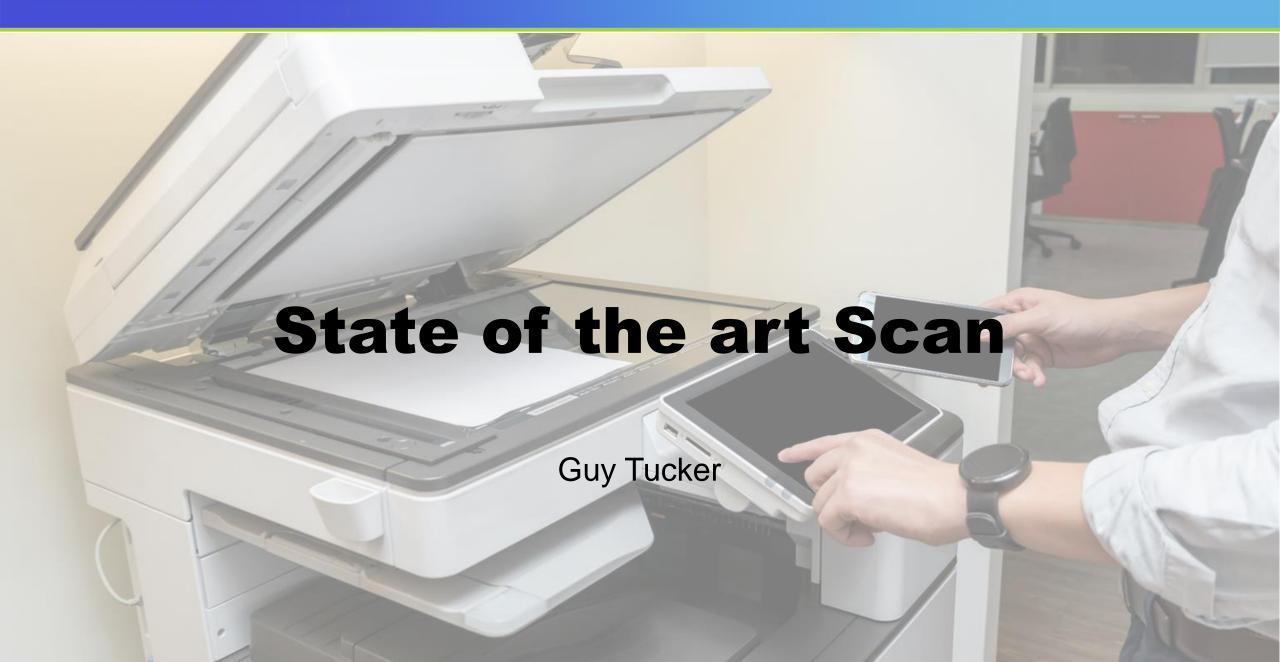












MFPsecure/Scan

- MFPsecure/Scan streamlines digitization and document routing processes
- With advanced, user-friendly, customizable tools for automated document capture, processing, and secure distribution. With MFPsecure/Scan, your scan device becomes a full workflow engine that saves time, eliminates errors, and improves business processes.



The way forward

We need to change how we think about scan

It is not about destinations

It is about process improvement



Changing the paradigm

Reading the document

- Text of course
- Barcodes?
- QR Codes?
- Zone-based information?

A word on authority

- MFPsecure requires user authentication
- Once the user is known, this is used for later processes

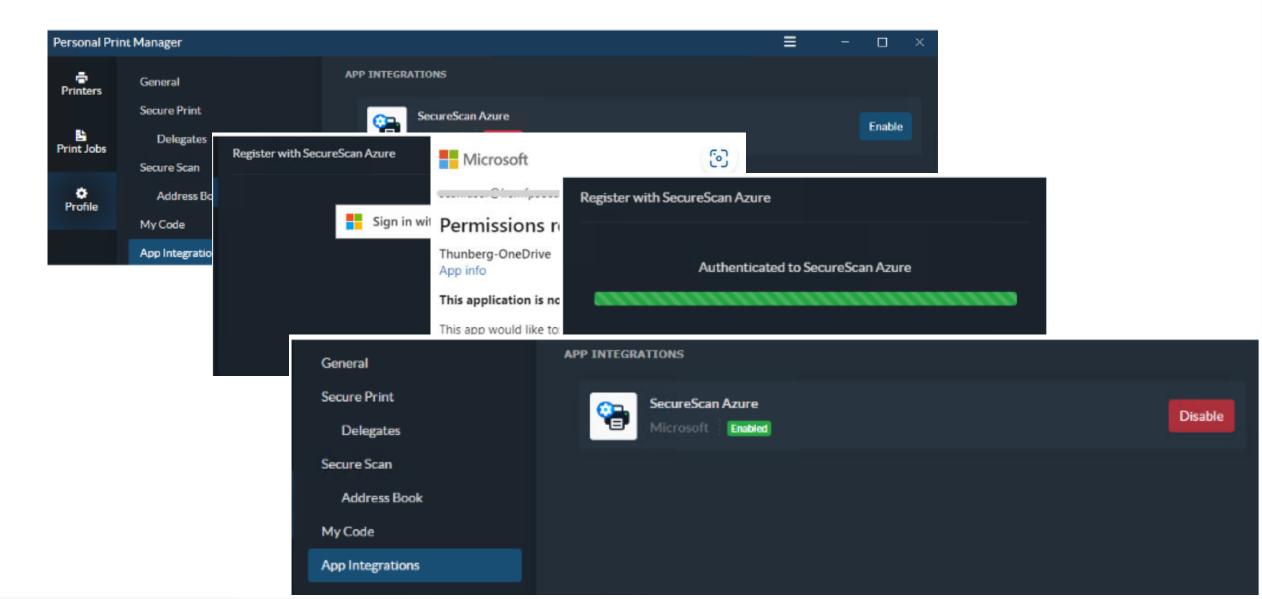
- Folder access
- Database updates
- API user authentication

More on Authentication

- Security vs. Usability
- Badge taps
- MyCode
- User and Password
- Futures?



Scan to OneDrive – user access token





A note on Usability

- Card enrollment
- Set up in advance
- Token creation (Azure)
- Code maintenance

Set and forget

- All administration done centrally
- Authority and permissions from external sources
- Can be customer-configured
- LRS assistance always available



LRS Benelux User Group



An energy company

- A batch of orders is scanned. The orders are separated by covers sheets.
- The Cover sheet has barcodes and text. The scan process resolves the barcodes and looks for text (OCR) on the cover sheet.
 - The values are evaluated for recognition, and to ensure all values are present
- IF all are available, then the document triggers a later application flow
- If not, then the document triggers a human process or, if the document is bad enough an Error workflow, to sort the problem

Construction company

- Faxing is still a heavily used technology
 - It is secure.
 - It provides a physical proof of delivery to the user
 - It is easy to set up.
 - But it requires another machine.
- Electronic means and orders are nice but
 - They require a network-based computer
 - And knowledge of how an application works
 - And a user that is logged onto the machine.
- These concepts can be difficult to cover in a construction scenario

Construction company

Using LRS Scan technology

- The construction site scans the document providing a fax number in the UI
- The backend scan technology notes the printer's name. The document and number are sent to a web-based fax service.
- Success or failure is returned by the web-based service
- This status is emailed back to the LRS server with the printer name noted
- As such, the success or failure is printed on the device.

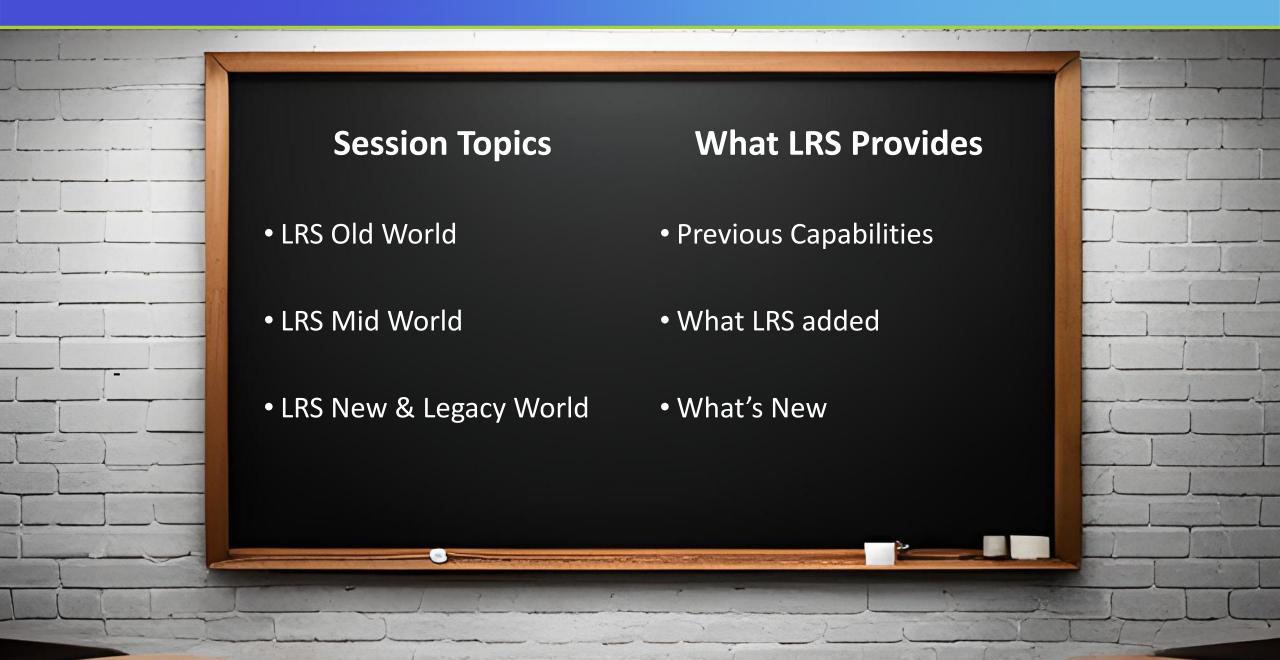
Construction company

- NO user had to be logged in.
- The sender got their confirmation
- The MFP needed no fax card or phone line, just connection to the network.

LRS and SAP in the New World

Chris Taylor

LRS Benelux User Group



SAP Printing is CHANGING

In the past SAP output was not fully composed, so LRS enabled:

- ✓ Device Independence of the print data-stream
- ✓ No requirement for SIMMS and DIMMS
- ✓ Generic device definitions not specific ones (SAPGOF)
- ✓ Generate Unicode Output on any laser device
- ✓ Generate Barcodes easily on any laser device
- ✓ Fonts to include selectively in the print data because SAP didn't do that and Unix
 systems are NOT LICENSED for windows fonts.

Assured Print Delivery
Printer Device Independence
Generation of Bar Codes & Fonts

SAP Evolution To Date

- ✓ SAP customers had to use Adobe Document Server (ADS)

 - But many customers were stand SAPScript and SmartForms, documents print ready were
- ✓ Features were added to mal (SAP admin) to more easily definitions

ADS = Adobe Document Server

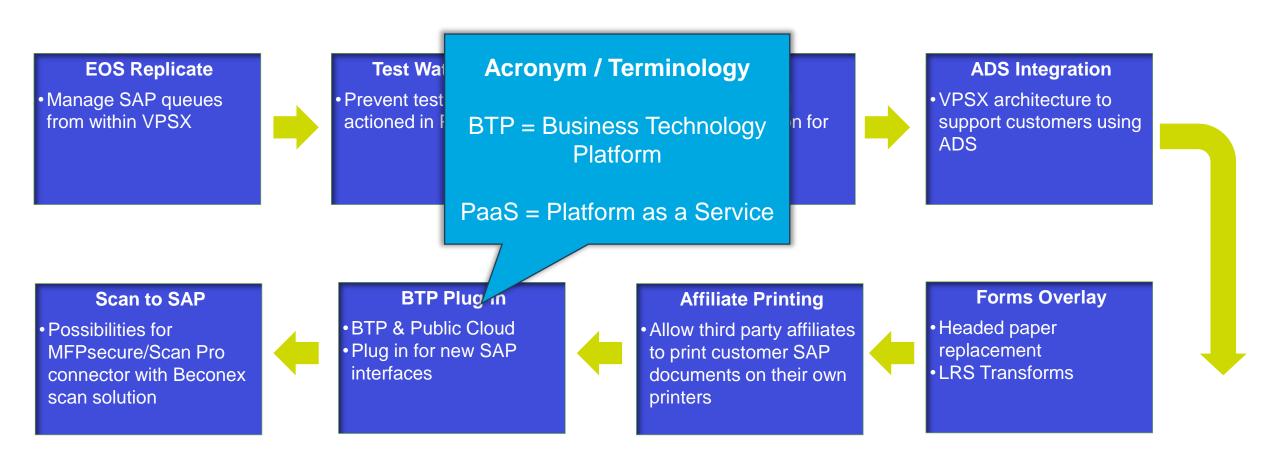
Document Composition Solution for SAP

- ✓ Easier for admins to synchronic princers across many SAP systems
- ✓ Worked with LRS to create an API to manage printers -The EOS Replicate script was created - SAP printers can be managed directly from VPSX with no manual SAP interaction



"LRS New World"

LRS Continually Added Value and Functionality



LRS Benelux User Group "LRS New World"



EOS Replicate

- Automatic SAP printer definitions in all systems
 - No time required from SAP Basis for printer definitions
 - New Printers or changes are available within minutes
 - Can be bound into your internal IMAC/D processes
- Reduction of time of SAP Basis and programing to zero for output issues
 - Projects no longer disrupted by daily troubleshooting of output issues
 - Its like getting 25% more staff.
- Assured Delivery
 - SAP Output no longer goes missing or is duplicated

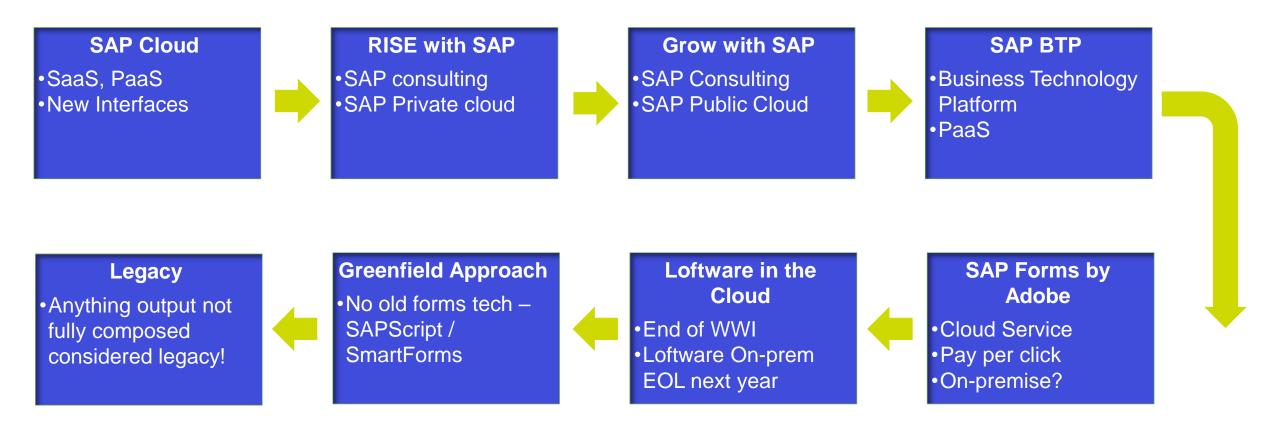
"LRS New World"



Affiliate Printing

- Support for Third Party SAP Printers
 - Business partners access the customer SAP systems
 - Business partners have their own IT print infrastructure
 - Internet only access is available for the partners printers
- SAP Infrastructure Simplification
 - Business partner VPN's are no longer required for every location that requires the function of SAP print
 - No specialist port openings are required
- SAP Delivery Enablement
 - Business partners can print critical SAP customer labels and documents to their own printers (third-party printing)

But NOW its all about S/4HANA and the Cloud



ADS and Business Suite 7 Changes





Adobe Document Services out of support in 2027 - extended maintenance available until 2030

- It is pay per use (also preview) click charge
- Customers will have to change to "SAP Forms by Adobe" which is a BTP service
- Will there be an OnPremise possibility?

SAP standard documents for both Adobe Document Services AND SmartForms/SAPScript will also be out of support.

 Business documents will ONLY be supported and maintained in the new Business Technology Platform (BTP) based service.

And what is with Labels

- SAP are working with Loftware to create a new Cloud based Global Label Management solution (GLM), which may, or may not have a document delivery component.
- The GLM target release date is December, 2024
- This will replace the current SAP Windows Word Integration GLM solution



SAP S/4HANA Migration Strategy



Brownfield Upgrade ECC 6

Without existing output management solution



Brownfield Upgrade ECC 6

With existing output management solution



Greenfield SAP S/4HANA

Evaluate what is required to support Print and Output

SAP S/4HANA Implementation



Infrastructure running SAP

- On Premise
- S4/HANA Cloud, Private (was HEC)



Infrastructure & Transition managed by

- Company
- Hosting Partner (laaS)
- Outsourcer (SaaS)
- SAP (SaaS)



Print Infrastructure Running SAP

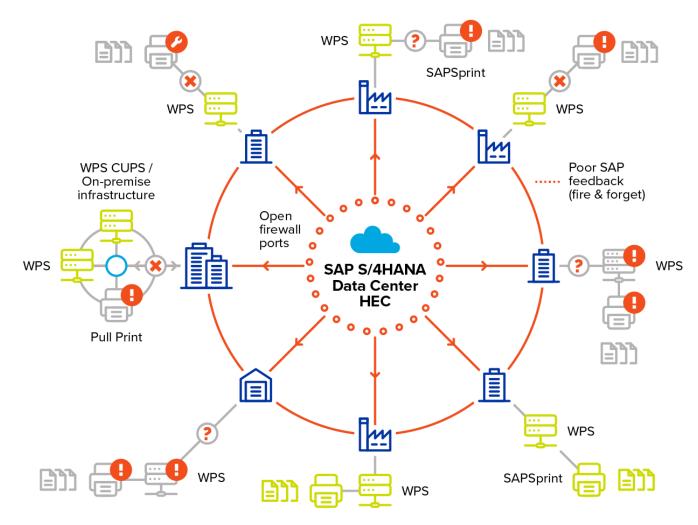
- On Premise
- S4/HANA Cloud, Private (was HEC)
- EMS

Typical SAP Output Environment



Typical SAP S/4HANA Cloud for Any-Premise Deployments

- Hundreds of firewall port openings
- 50+ distributed Windows Print Servers (WPS)
- Complex change control (printer add/change/delete)
- IT infrastructure / operational complexity
- SAP print outages
- Increased TCO

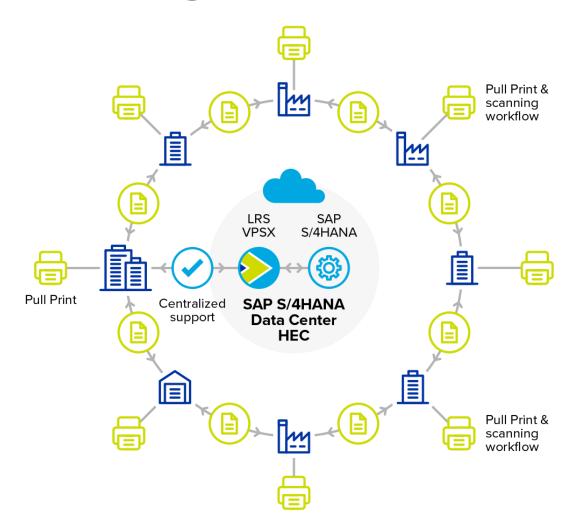


LRS Output Management for SAP



LRS Output Management SAP S/4HANA Cloud for On - Premise Deployments

- Limited firewall port openings
- Simplified IT infrastructure (no WPS, SAPSprint or CUPS required)
- 100% SAP print availability
- Simplified migration
- SAP print feedback
- SAP approved
- Reduced TCO



What LRS Supports

- LRS Offers one solution for all locations and SAP offerings (OnPremise, Public Cloud, Private Cloud, and BTP)
- LRS solutions runs On Premise, in the Cloud or Hybrid and can be run by LRS, the IaaS provider, or the customer



"LRS New World"

Key Elements for SAP Greenfield Environments

Barcode & Label Printing(Automation)

- Requires support for devices beyond regular laser printers
 - Special barcode formats for Zebra, SATO, Printronix, Toshiba, & others





- Offers flexibility in output formats and devices over time
- Enables new document usage without changing base SAP application



Forms

- Special formatting to help stakeholders
- Security features (watermarks, etc.)
- New SAP versions will force changes





Digital Transformation

- Scanning / imaging functions close loop on critical document workflows
- Cloud–ready solution is a key strategic capability

LRS Benelux User Group "LRS Legacy World"

So what technical features are related to SAP Legacy Printing - Brownfield?

- ✓ Critical Production Printing
- ✓ Device Independence of print data
- ✓ Generate Unicode Output on any laser printe
- ✓ Generate Barcodes easily on any laser print
- ✓ Transform Prescribe (Kyocera Printer Langue)
- ✓ Generic device SAPGOFU
- ✓ Replace SIMMS and DIMMS
- ✓ LRS Licensed Fonts because Unix systems are NOT LICENSED to windows fonts

All Core Capabilities

Assured Print Delivery
Device Independence
LRS Data Transformations

Customer Business Values

- ✓ Reduce the Total Cost of Ownership (TCO)
- ✓ Improve the service
- ✓ Prevent document delivery failures impacting business operations
- ✓ Eliminate reliance on costly and virus prone Windows print servers
- ✓ Reduce SAP Basis involvement for Printing



Reducing the Cost, Improving the Service

One Solution for all SAP editions, offerings and locations

- ✓ BTP Plug in
 - ✓ Internal Development
 - ✓ SAP Offerings like DMC (Digital Manufacturing Cloud)
- ✓ BC-XOM Certification
 - ✓ On Premise
 - ✓ Private Cloud Works with RISE with SAP
- ✓ Public Cloud plug in
 - ✓ Grow with SAP
- ✓ SAP SuccessFactors ECP (Employee Central Payroll)



Reducing the Cost, Improving the Service

Eliminate reliance on costly and virus prone Windows / CUPS print servers

- ✓ Vertical Scalability, reducing the number of servers required
- ✓ No targeted viruses

LRS Continues to have No requirement for Windows Print Servers or Common Unix Print Systems (CUPS)

Reducing the Cost, Improving the Service

Zero involvement of SAP Basis in daily printing issues and printer definition maintenance

- ✓ Automated management of printer definitions in multiple SAP instances
- ✓ Empowerment of the Help Desk
- ✓ Streamline Forms design (Tray mapping and Finishing Options)
- ✓ According to LRS studies, this will result in a 25% reduction in SAP Basis resources



Reducing the Cost, Improving the Service

Prevent document collection and delivery failures impacting business operations

- ✓ Assured delivery of critical SAP documents
- ✓ Provide On Demand Collection of Print Jobs
- ✓ Provide Integration in Warehouse and Production Line systems





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O.S. A







